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RE/MAX®

Comparison

Below, we are comparing the year of 2021 to the year of 2020.

● 2021 ● 2020

Total Listings

The total number of new listings has decreased by 21.15%.



Average List Price

The average list price has increased by 5.65%.



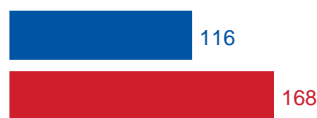
Total Inventory Cost

The total cost of inventory has decreased by 16.68%.



Total Sales

The total number of sales has decreased by 30.95%.



Sales Average Price

The average sale price has increased by 6.85%.



Average LSR

The average asking to selling ratio has increased by 0.73%.



Overview

Below, we are looking at the six key metrics within the year of 2021. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.

Total Listings

The total number of new properties that were listed.

179

Average List Price

The average asking price of properties that were listed.

\$2.94_k

Total Inventory Cost

The total volume of inventory that was listed on the market.

\$526_k

Total Sales

The total volume of properties that were sold.

116

Sales Average Price

The average selling price of properties that were sold.

\$2.98_k

Average LSR

The average list to sell ratio of all sold properties.

1.008

Average DOM

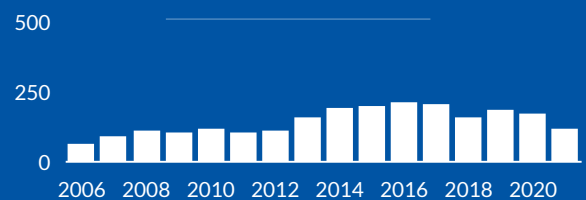
In the year of 2020, the average days on market was 18. In the year of 2021, the average days on market was 13. When compared to the year of 2020, the average days on market has decreased by 27.78%.

Total Sales Volume

In the year of 2020, the total volume of sales was \$469K. In the year of 2021, the total volume of sales was \$346K. When compared to the year of 2020, the total volume of sales has decreased by 26.24%.

Total Sales | Quick Overview (See Page #5)

In the year of 2021, the total number of sales was 116.





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Total Listings

In the year of 2021, the total number of new listings was 179. In the year of 2020, the total number of new listings was 227. When compared to the year of 2020, the total number of new listings has decreased by 21.15%.

21.15%
Decrease



2021 vs 2020

In the year of 2020, the total number of new listings was 227. When compared to the year of 2020, the total number of new listings has decreased by 21.15%.

20.44%
Decrease



2021 vs 2019

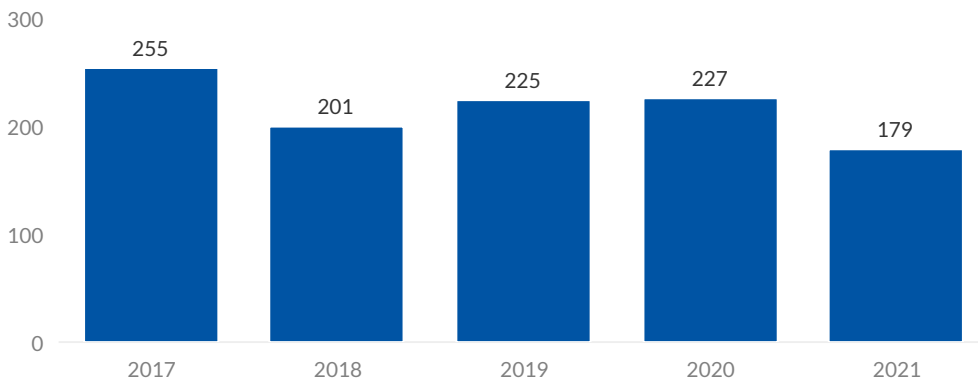
In the year of 2019, the total number of new listings was 225. When compared to the year of 2019, the total number of new listings has decreased by 20.44%.

10.95%
Decrease



2021 vs 2018

In the year of 2018, the total number of new listings was 201. When compared to the year of 2018, the total number of new listings has decreased by 10.95%.

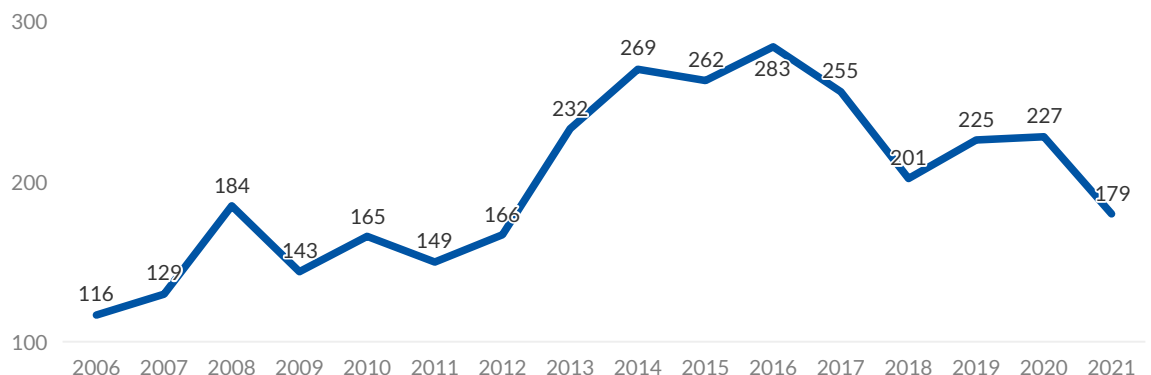


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total volume of 179 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been listed over the last 4 years as of the end of 2021.



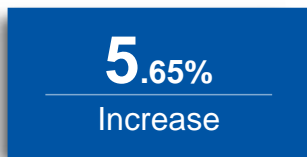


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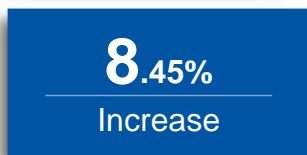
Average List Price

In the year of 2021, the average list price was \$2.94K. In the year of 2020, the average list price was \$2.78K. When compared to the year of 2020, the average list price has increased by 5.65%.



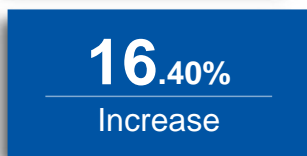
2021 vs 2020

In the year of 2020, the average list price was \$2.78K. When compared to the year of 2020, the average list price has increased by 5.65%.



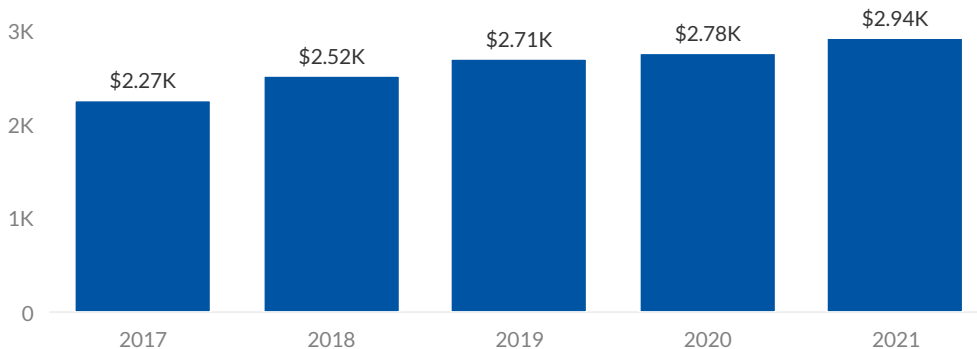
2021 vs 2019

In the year of 2019, the average list price was \$2.71K. When compared to the year of 2019, the average list price has increased by 8.45%.



2021 vs 2018

In the year of 2018, the average list price was \$2.52K. When compared to the year of 2018, the average list price has increased by 16.40%.

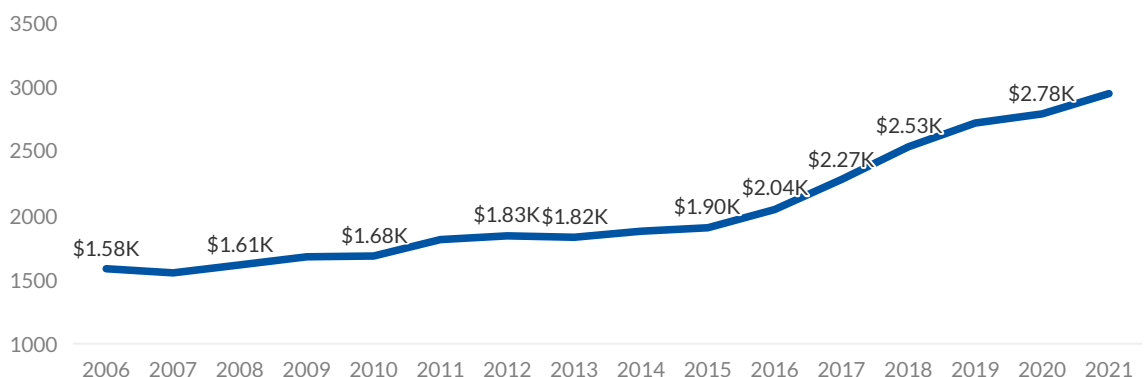


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average list price of \$2.94K for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average list price of all properties listed over the last 4 years as of 2021.



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Total Inventory Cost

In the year of 2021, the total cost of inventory was \$526K. In the year of 2020, the total cost of inventory was \$631K. When compared to the year of 2020, the total cost of inventory has decreased by 16.68%.

16.68%
Decrease



2021 vs 2020

In the year of 2020, the total cost of inventory was \$631K. When compared to the year of 2020, the total cost of inventory has decreased by 16.68%.

13.73%
Decrease



2021 vs 2019

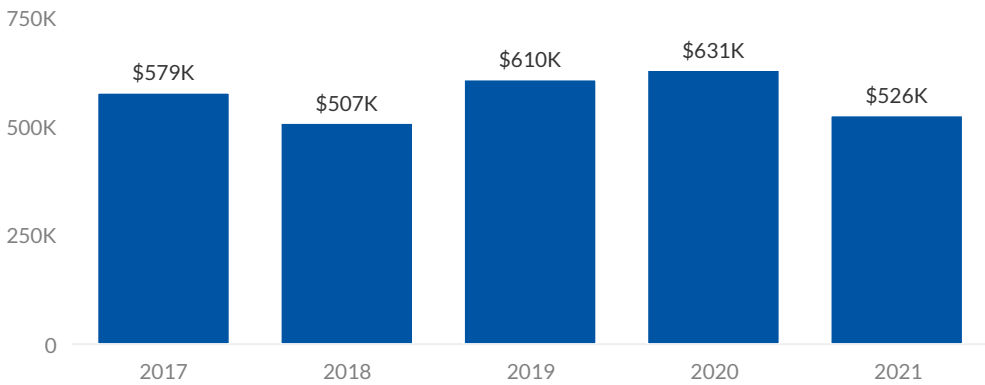
In the year of 2019, the total cost of inventory was \$610K. When compared to the year of 2019, the total cost of inventory has decreased by 13.73%.

3.66%
Increase



2021 vs 2018

In the year of 2018, the total cost of inventory was \$507K. When compared to the year of 2018, the total cost of inventory has increased by 3.66%.

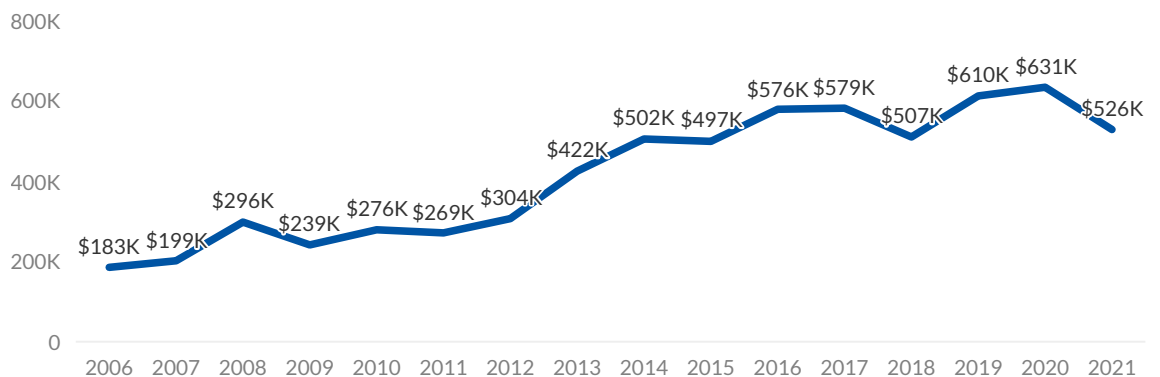


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total inventory volume of \$526K for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all new inventory over the last 4 years as of 2021.



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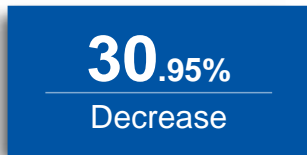


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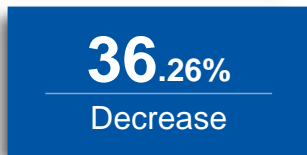
Total Sales

In the year of 2021, the total number of sales was 116. In the year of 2020, the total number of sales was 168. When compared to the year of 2020, the total number of sales has decreased by 30.95%.



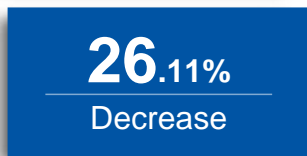
2021 vs 2020

In the year of 2020, the total number of sales was 168. When compared to the year of 2020, the total number of sales has decreased by 30.95%.



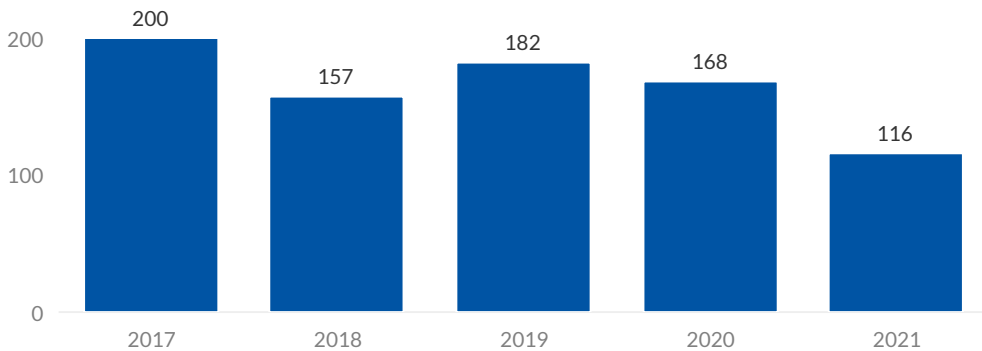
2021 vs 2019

In the year of 2019, the total number of sales was 182. When compared to the year of 2019, the total number of sales has decreased by 36.26%.



2021 vs 2018

In the year of 2018, the total number of sales was 157. When compared to the year of 2018, the total number of sales has decreased by 26.11%.

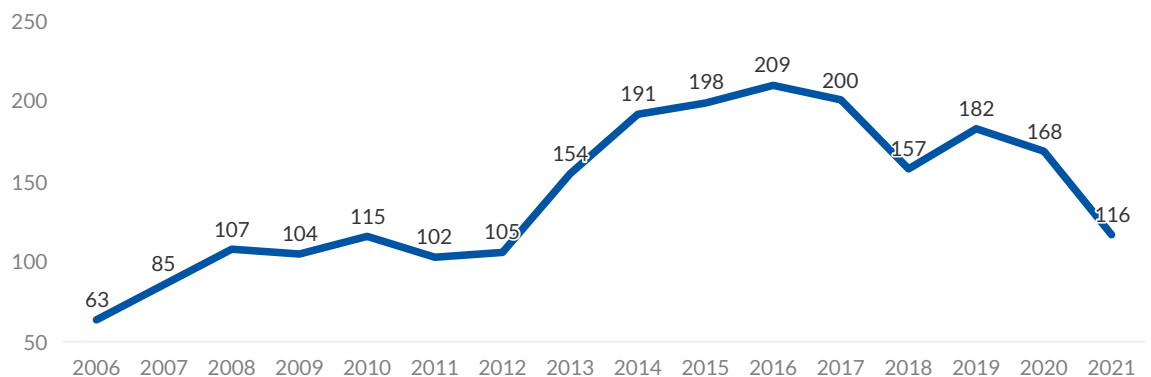


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total volume of 116 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been sold over the last 4 years as of 2021.





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Sales Average Price

In the year of 2021, the average sale price was \$2.98K. In the year of 2020, the average sale price was \$2.79K. When compared to the year of 2020, the average sale price has increased by 6.85%.

6.85%
Increase



2021 vs 2020

In the year of 2020, the average sale price was \$2.79K. When compared to the year of 2020, the average sale price has increased by 6.85%.

12.36%
Increase



2021 vs 2019

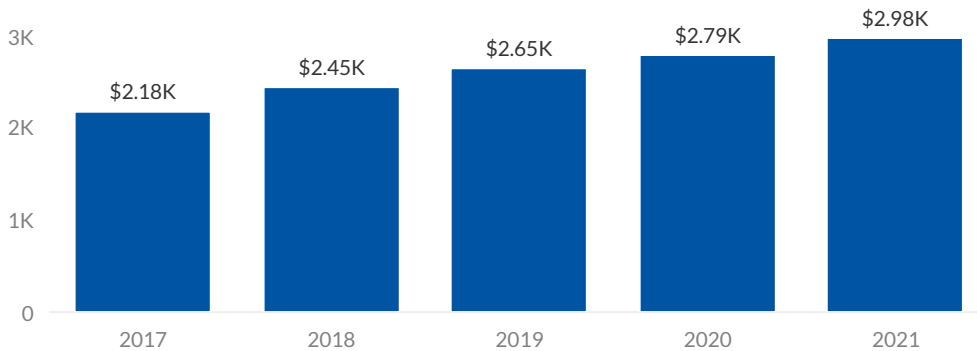
In the year of 2019, the average sale price was \$2.65K. When compared to the year of 2019, the average sale price has increased by 12.36%.

21.72%
Increase



2021 vs 2018

In the year of 2018, the average sale price was \$2.45K. When compared to the year of 2018, the average sale price has increased by 21.72%.

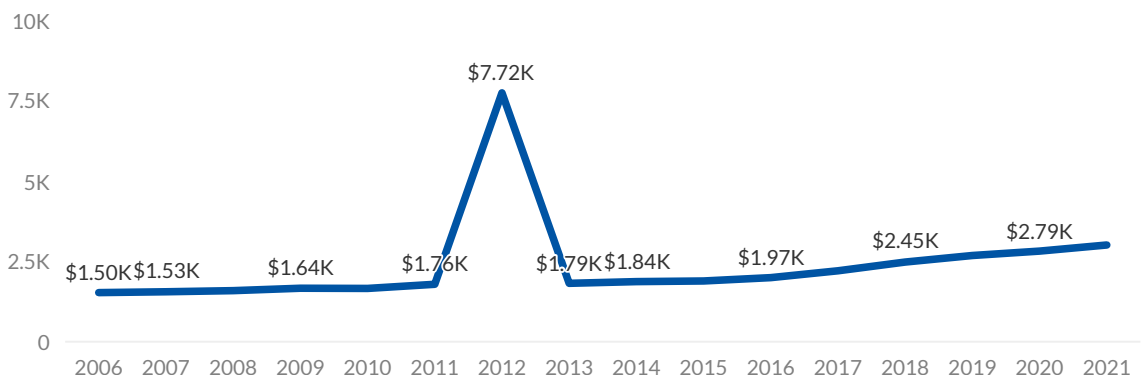


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average sale price of \$2.98K for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average sale price of all sold properties over the last 4 years as of 2021.



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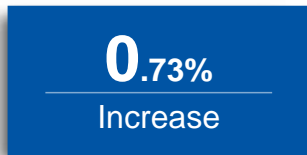


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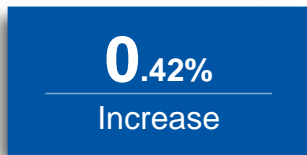
Average List to Sell Ratio

In the year of 2021, the average asking to selling ratio was 1.008. In the year of 2020, the average asking to selling ratio was 1.001. When compared to the year of 2020, the average asking to selling ratio has increased by 0.73%.



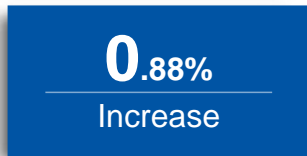
2021 vs 2020

In the year of 2020, the average asking to selling ratio was 1.001. When compared to the year of 2020, the average asking to selling ratio has increased by 0.73%.



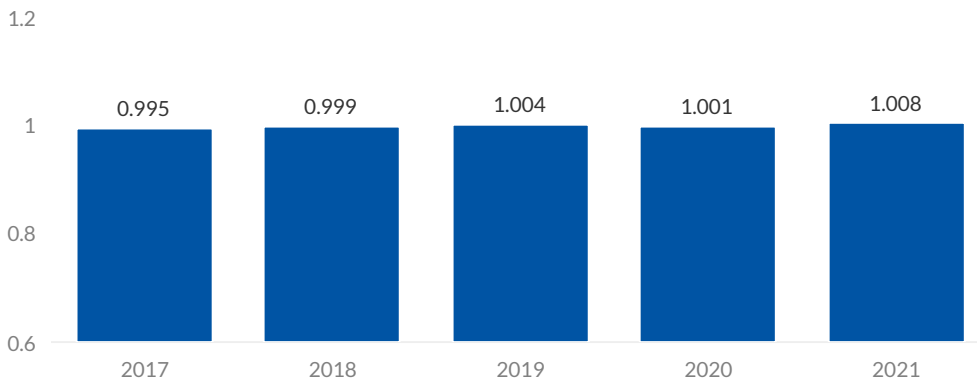
2021 vs 2019

In the year of 2019, the average asking to selling ratio was 1.004. When compared to the year of 2019, the average asking to selling ratio has increased by 0.42%.



2021 vs 2018

In the year of 2018, the average asking to selling ratio was 0.999. When compared to the year of 2018, the average asking to selling ratio has increased by 0.88%.

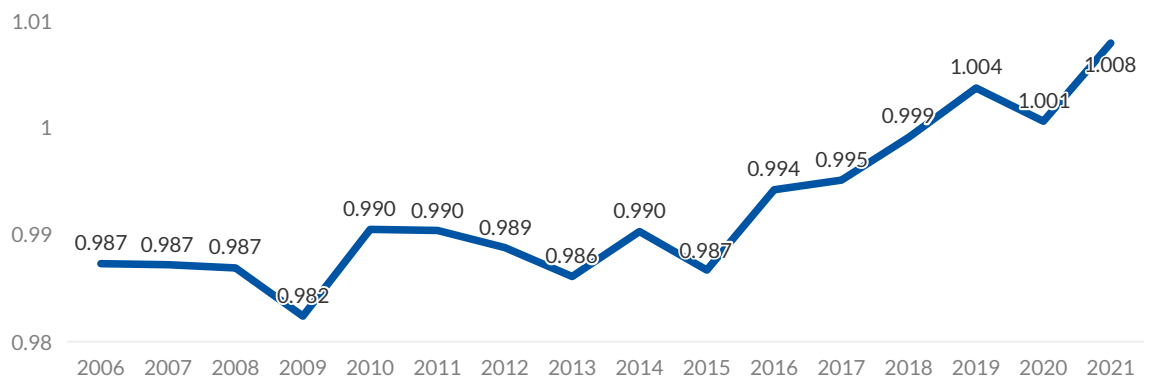


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average ask to sell price ratio of 1.008 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 years as of 2021.





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Average Days on Market

In the year of 2021, the average days on market was 13. In the year of 2020, the average days on market was 18. When compared to the year of 2020, the average days on market has decreased by 27.78%.

27.78%
Decrease



2021 vs 2020

In the year of 2020, the average days on market was 18. When compared to the year of 2020, the average days on market has decreased by 27.78%.

7.14%
Decrease



2021 vs 2019

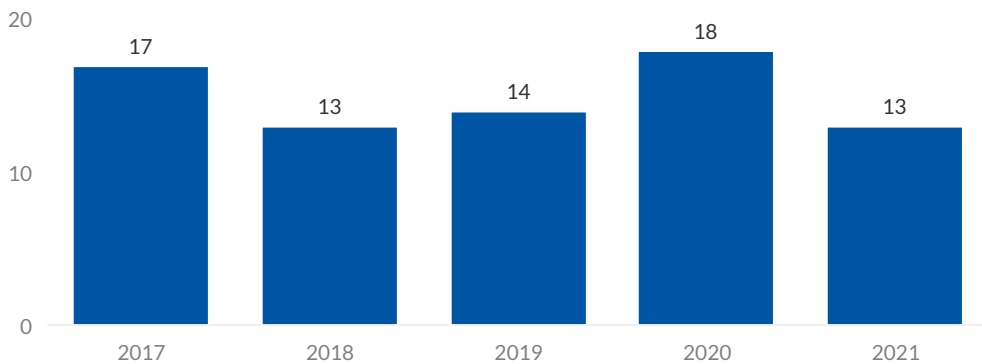
In the year of 2019, the average days on market was 14. When compared to the year of 2019, the average days on market has decreased by 7.14%.

0.00%
Increase



2021 vs 2018

In the year of 2018, the average days on market was 13. When compared to the year of 2018, the average days on market has decreased by 0.00%.

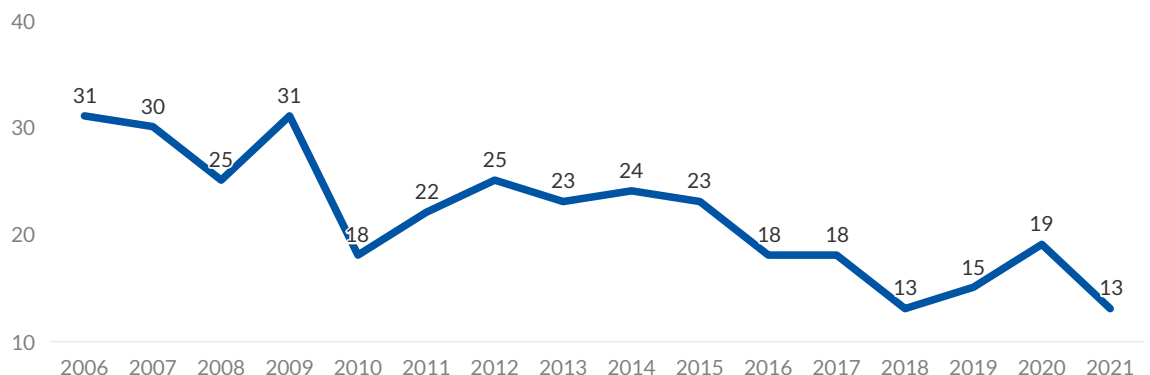


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average days on market of 13 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average days on market of all sold properties over the last 4 years as of 2021.



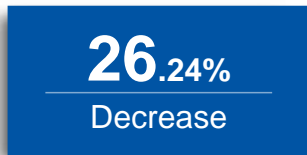


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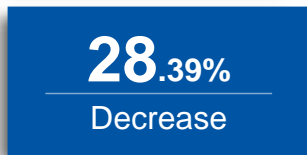
Total Sales Volume

In the year of 2021, the total volume of sales was \$346K. In the year of 2020, the total volume of sales was \$469K. When compared to the year of 2020, the total volume of sales has decreased by 26.24%.



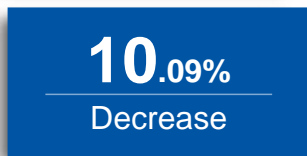
2021 vs 2020

In the year of 2020, the total volume of sales was \$469K. When compared to the year of 2020, the total volume of sales has decreased by 26.24%.



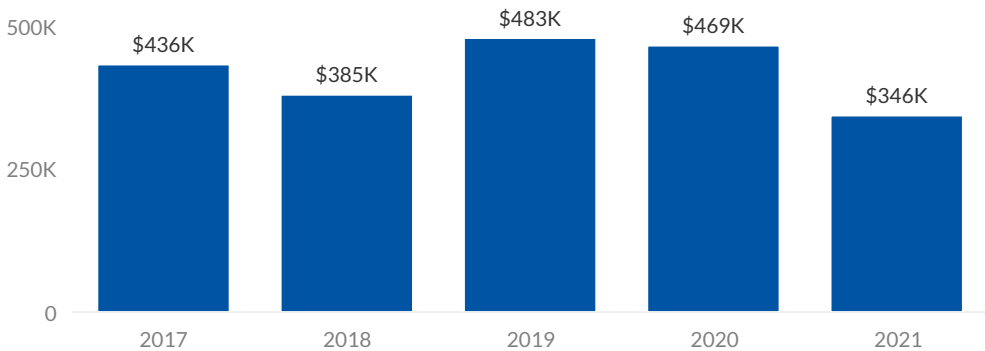
2021 vs 2019

In the year of 2019, the total volume of sales was \$483K. When compared to the year of 2019, the total volume of sales has decreased by 28.39%.



2021 vs 2018

In the year of 2018, the total volume of sales was \$385K. When compared to the year of 2018, the total volume of sales has decreased by 10.09%.



Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total sales volume of \$346K for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all sold properties over the last 4 years as of 2021.

