



Nikhil Oberoi

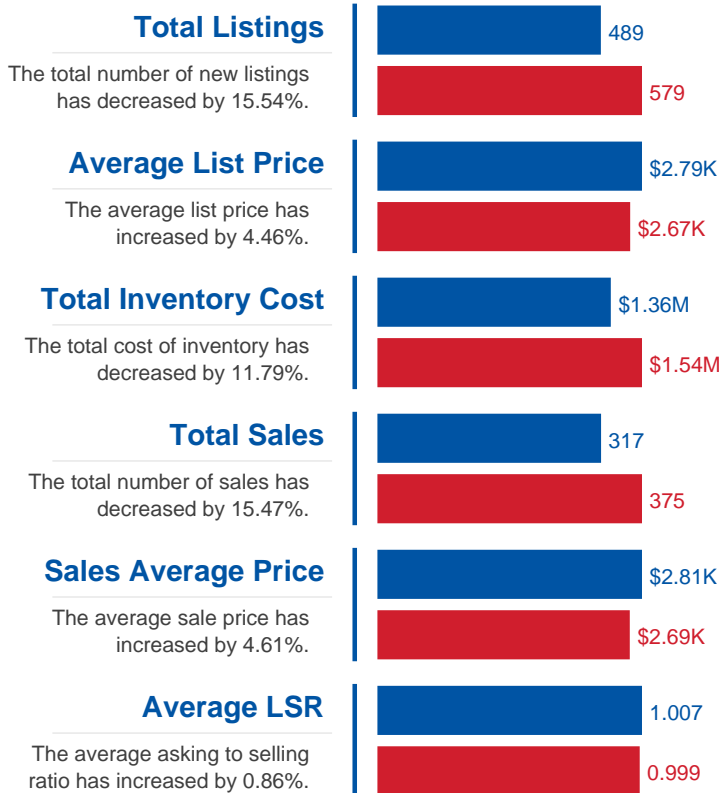
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Comparison

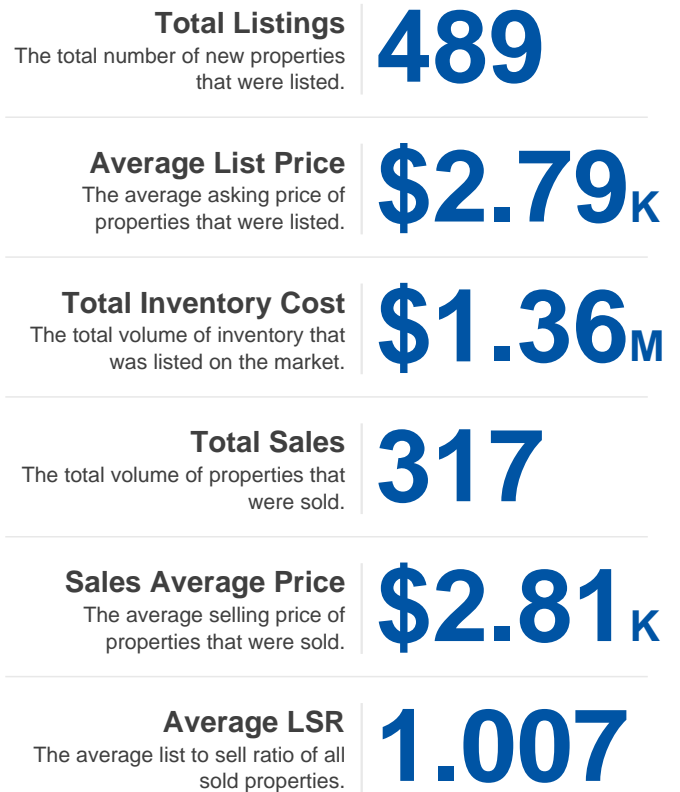
Below, we are comparing the year of 2021 to the year of 2020.

● 2021 ● 2020



Overview

Below, we are looking at the six key metrics within the year of 2021. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.



Average DOM

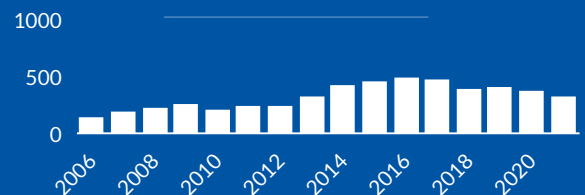
In the year of 2020, the average days on market was 17. In the year of 2021, the average days on market was 15. When compared to the year of 2020, the average days on market has decreased by 11.76%.

Total Sales Volume

In the year of 2020, the total volume of sales was \$1.01M. In the year of 2021, the total volume of sales was \$891K. When compared to the year of 2020, the total volume of sales has decreased by 11.59%.

Total Sales | Quick Overview (See Page #5)

In the year of 2021, the total number of sales was 317.



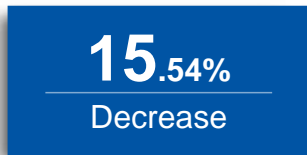


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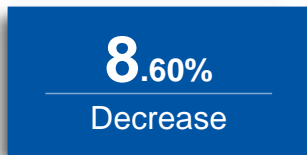
Total Listings

In the year of 2021, the total number of new listings was 489. In the year of 2020, the total number of new listings was 579. When compared to the year of 2020, the total number of new listings has decreased by 15.54%.



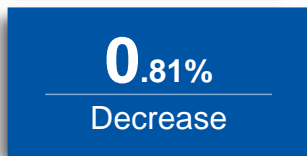
2021 vs 2020

In the year of 2020, the total number of new listings was 579. When compared to the year of 2020, the total number of new listings has decreased by 15.54%.



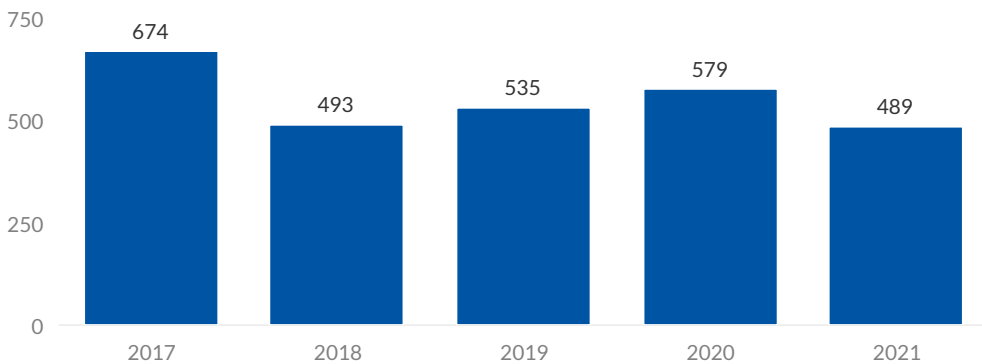
2021 vs 2019

In the year of 2019, the total number of new listings was 535. When compared to the year of 2019, the total number of new listings has decreased by 8.60%.



2021 vs 2018

In the year of 2018, the total number of new listings was 493. When compared to the year of 2018, the total number of new listings has decreased by 0.81%.

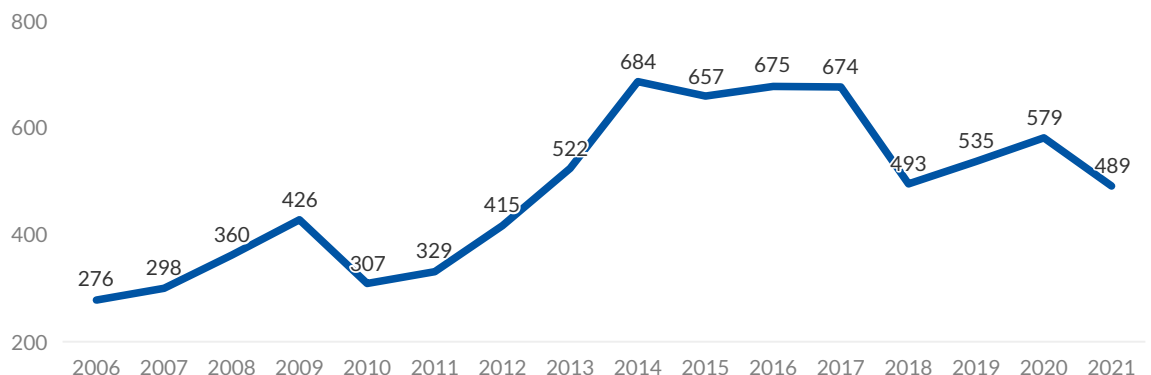


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total volume of 489 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been listed over the last 4 years as of the end of 2021.



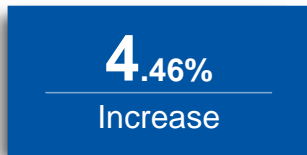


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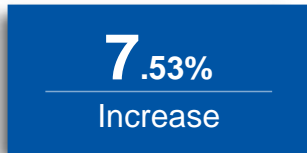
Average List Price

In the year of 2021, the average list price was \$2.79K. In the year of 2020, the average list price was \$2.67K. When compared to the year of 2020, the average list price has increased by 4.46%.



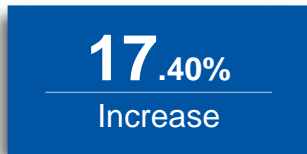
2021 vs 2020

In the year of 2020, the average list price was \$2.67K. When compared to the year of 2020, the average list price has increased by 4.46%.



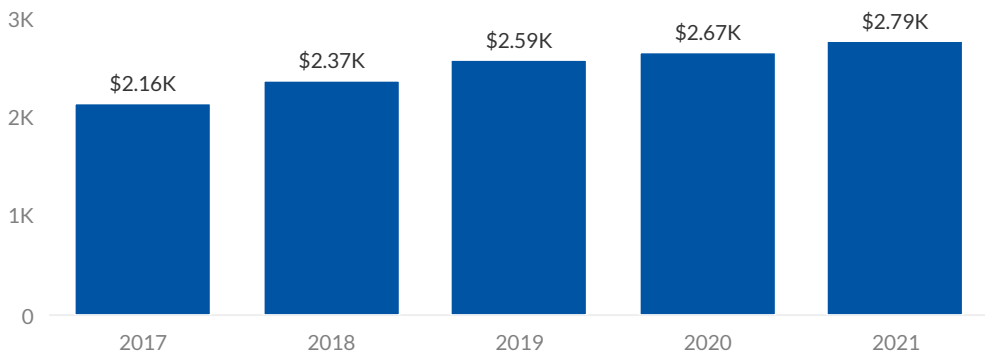
2021 vs 2019

In the year of 2019, the average list price was \$2.59K. When compared to the year of 2019, the average list price has increased by 7.53%.



2021 vs 2018

In the year of 2018, the average list price was \$2.37K. When compared to the year of 2018, the average list price has increased by 17.40%.

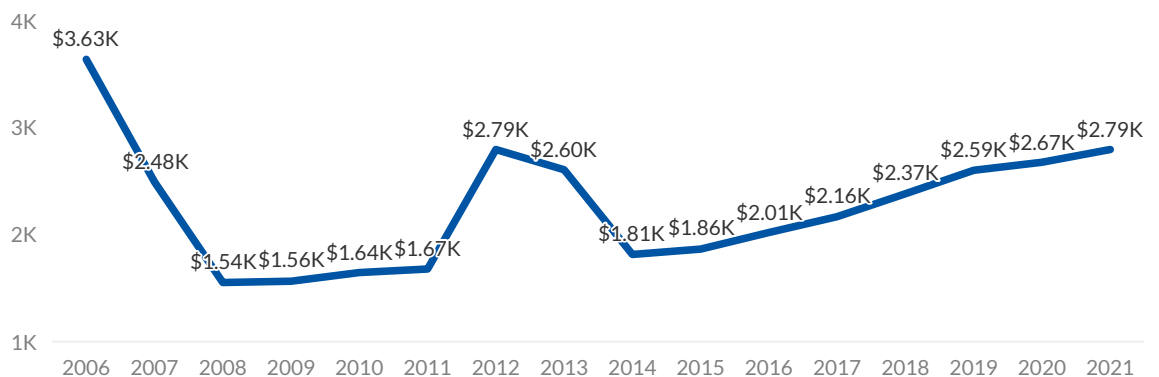


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average list price of \$2.79K for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average list price of all properties listed over the last 4 years as of 2021.



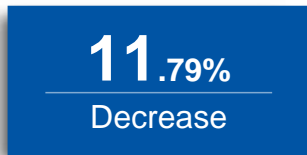


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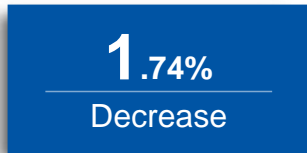
Total Inventory Cost

In the year of 2021, the total cost of inventory was \$1.36M. In the year of 2020, the total cost of inventory was \$1.54M. When compared to the year of 2020, the total cost of inventory has decreased by 11.79%.



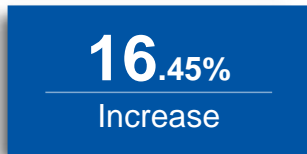
2021 vs 2020

In the year of 2020, the total cost of inventory was \$1.54M. When compared to the year of 2020, the total cost of inventory has decreased by 11.79%.



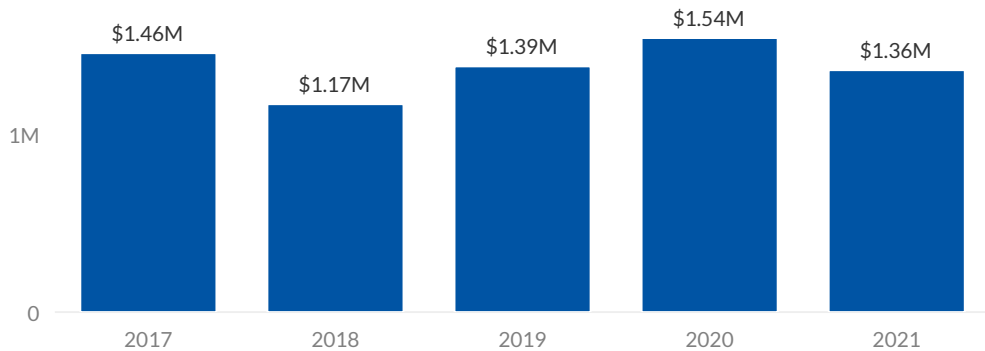
2021 vs 2019

In the year of 2019, the total cost of inventory was \$1.39M. When compared to the year of 2019, the total cost of inventory has decreased by 1.74%.



2021 vs 2018

In the year of 2018, the total cost of inventory was \$1.17M. When compared to the year of 2018, the total cost of inventory has increased by 16.45%.

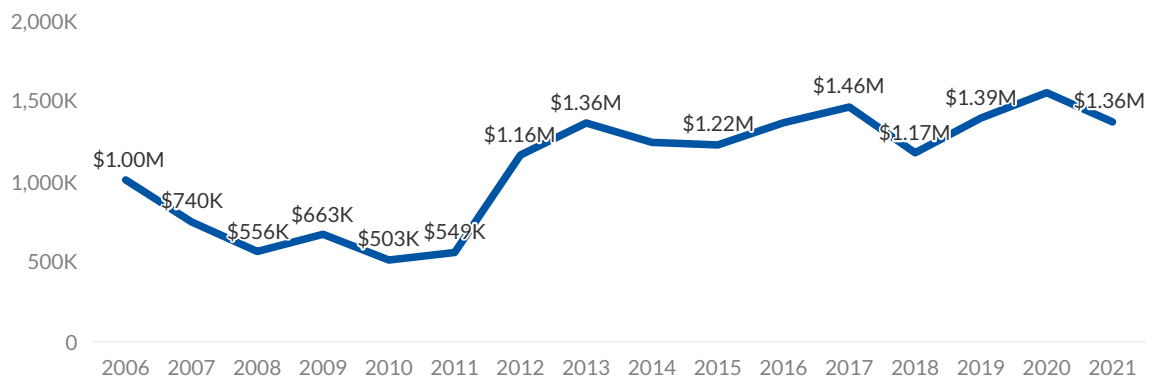


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total inventory volume of \$1.36M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all new inventory over the last 4 years as of 2021.





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Total Sales

In the year of 2021, the total number of sales was 317. In the year of 2020, the total number of sales was 375. When compared to the year of 2020, the total number of sales has decreased by 15.47%.

15.47%
Decrease



2021 vs 2020

In the year of 2020, the total number of sales was 375. When compared to the year of 2020, the total number of sales has decreased by 15.47%.

19.34%
Decrease



2021 vs 2019

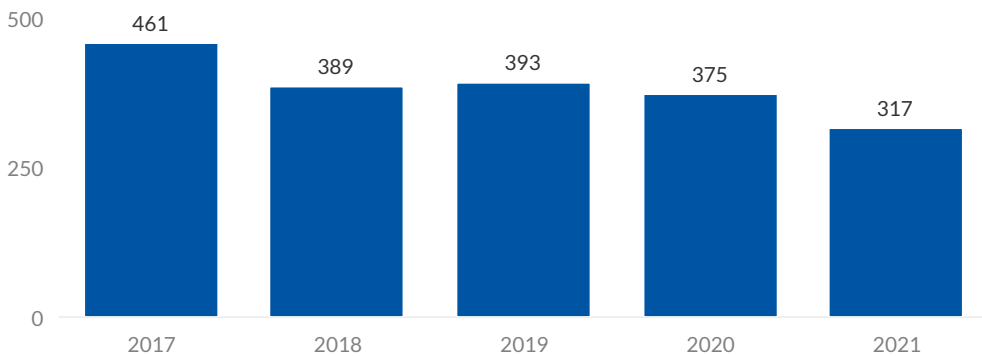
In the year of 2019, the total number of sales was 393. When compared to the year of 2019, the total number of sales has decreased by 19.34%.

18.51%
Decrease



2021 vs 2018

In the year of 2018, the total number of sales was 389. When compared to the year of 2018, the total number of sales has decreased by 18.51%.

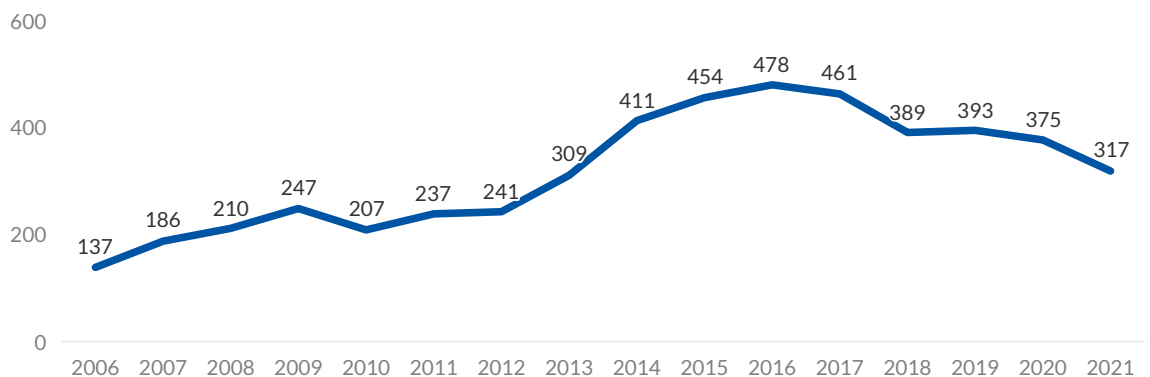


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total volume of 317 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been sold over the last 4 years as of 2021.



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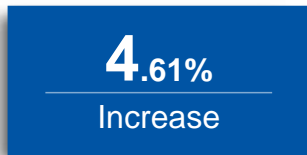


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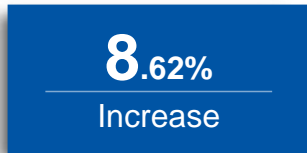
Sales Average Price

In the year of 2021, the average sale price was \$2.81K. In the year of 2020, the average sale price was \$2.69K. When compared to the year of 2020, the average sale price has increased by 4.61%.



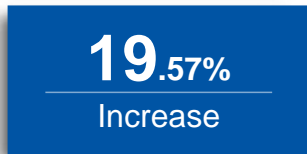
2021 vs 2020

In the year of 2020, the average sale price was \$2.69K. When compared to the year of 2020, the average sale price has increased by 4.61%.



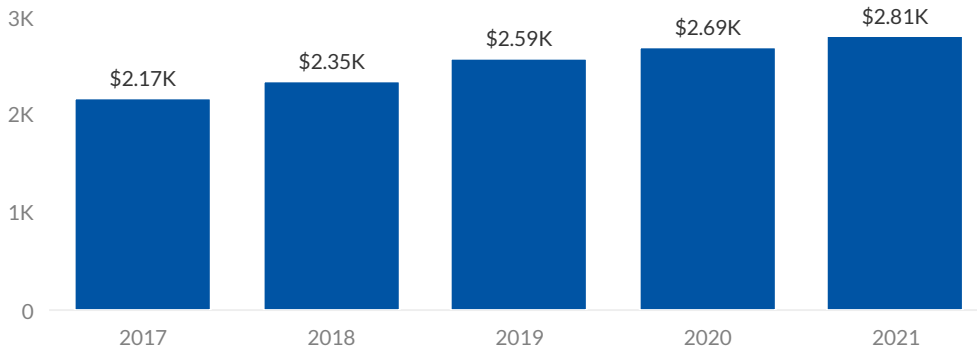
2021 vs 2019

In the year of 2019, the average sale price was \$2.59K. When compared to the year of 2019, the average sale price has increased by 8.62%.



2021 vs 2018

In the year of 2018, the average sale price was \$2.35K. When compared to the year of 2018, the average sale price has increased by 19.57%.

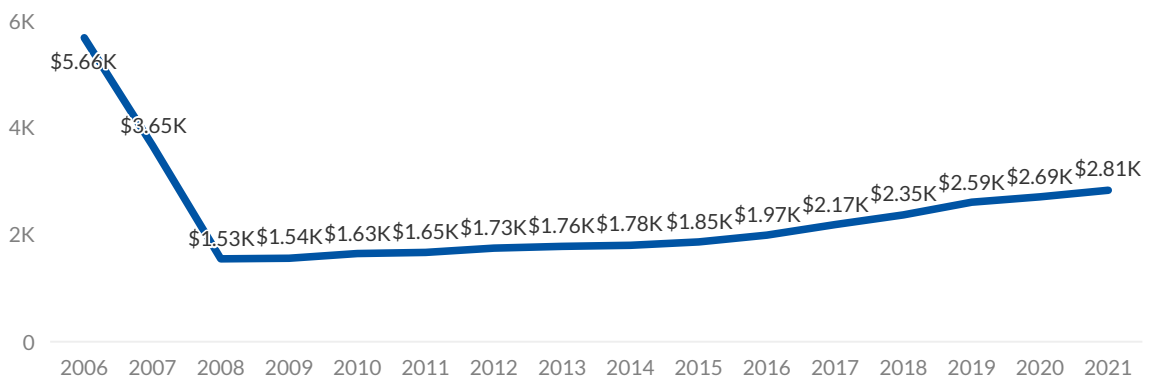


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average sale price of \$2.81K for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average sale price of all sold properties over the last 4 years as of 2021.



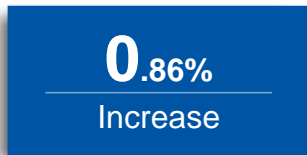


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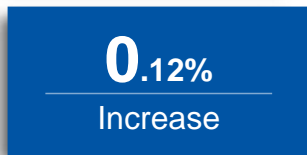
Average List to Sell Ratio

In the year of 2021, the average asking to selling ratio was 1.007. In the year of 2020, the average asking to selling ratio was 0.999. When compared to the year of 2020, the average asking to selling ratio has increased by 0.86%.



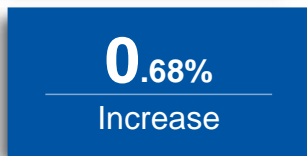
2021 vs 2020

In the year of 2020, the average asking to selling ratio was 0.999. When compared to the year of 2020, the average asking to selling ratio has increased by 0.86%.



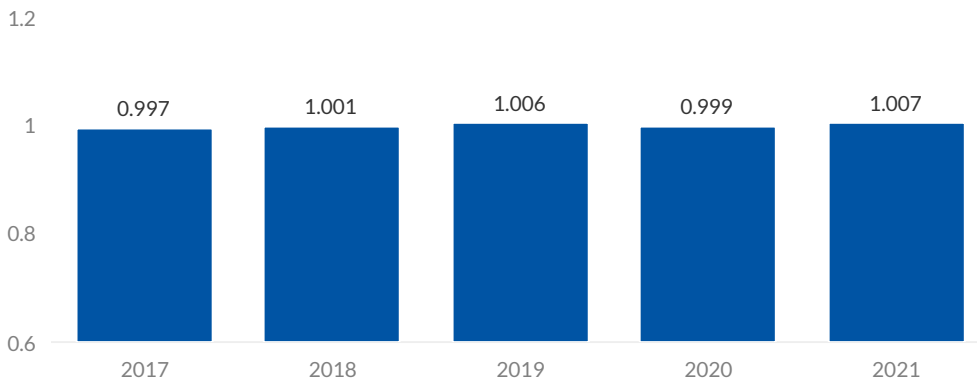
2021 vs 2019

In the year of 2019, the average asking to selling ratio was 1.006. When compared to the year of 2019, the average asking to selling ratio has increased by 0.12%.



2021 vs 2018

In the year of 2018, the average asking to selling ratio was 1.001. When compared to the year of 2018, the average asking to selling ratio has increased by 0.68%.

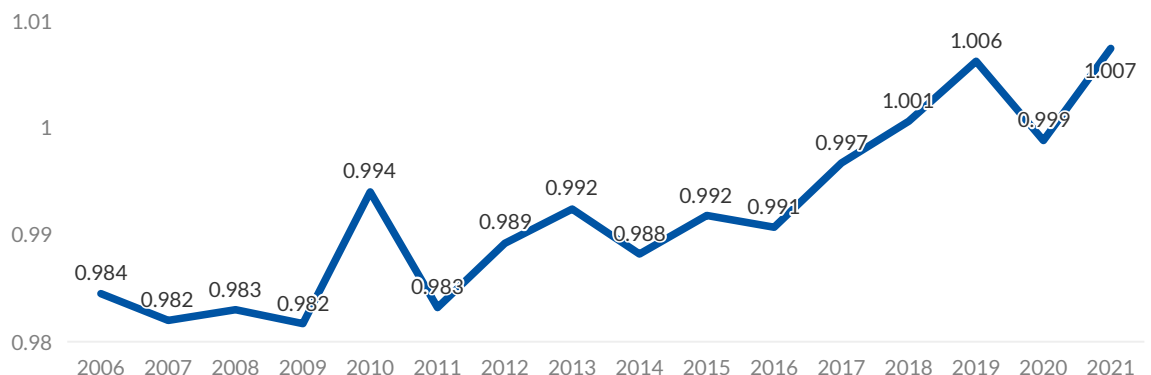


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average ask to sell price ratio of 1.007 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 years as of 2021.





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Average Days on Market

In the year of 2021, the average days on market was 15. In the year of 2020, the average days on market was 17. When compared to the year of 2020, the average days on market has decreased by 11.76%.

11.76%
Decrease



2021 vs 2020

In the year of 2020, the average days on market was 17. When compared to the year of 2020, the average days on market has decreased by 11.76%.

0.00%
Increase



2021 vs 2019

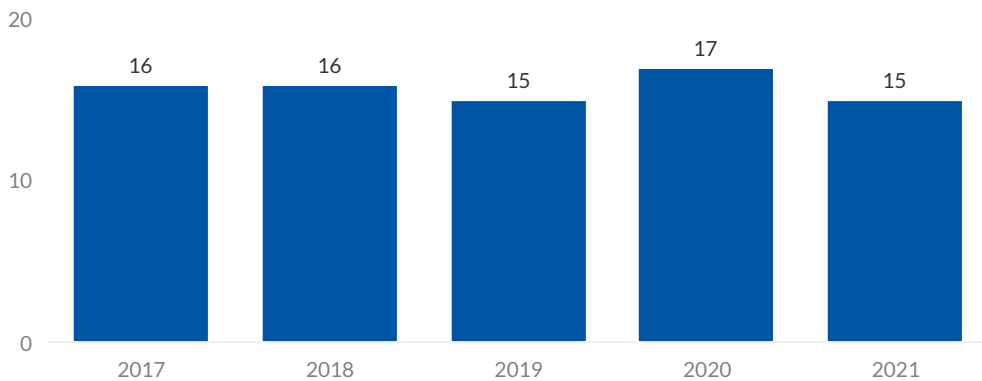
In the year of 2019, the average days on market was 15. When compared to the year of 2019, the average days on market has decreased by 0.00%.

6.25%
Decrease



2021 vs 2018

In the year of 2018, the average days on market was 16. When compared to the year of 2018, the average days on market has decreased by 6.25%.

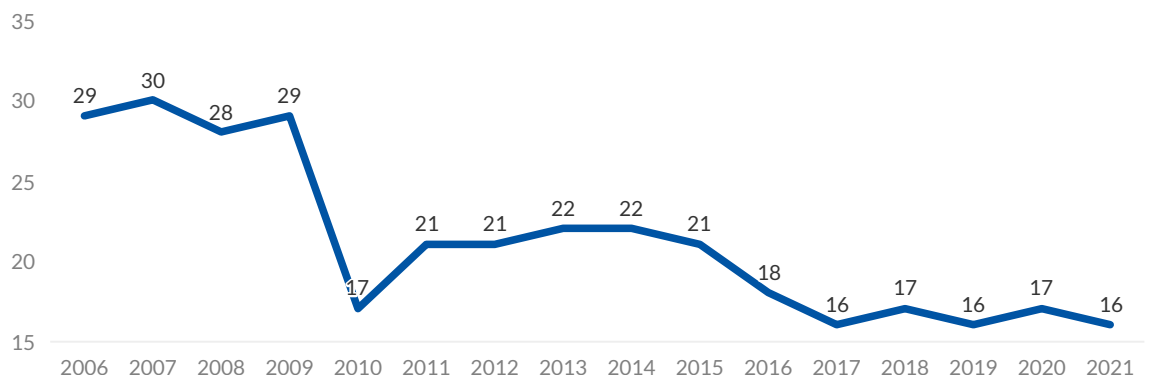


Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen an average days on market of 15 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average days on market of all sold properties over the last 4 years as of 2021.





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Total Sales Volume

In the year of 2021, the total volume of sales was \$891K. In the year of 2020, the total volume of sales was \$1.01M. When compared to the year of 2020, the total volume of sales has decreased by 11.59%.

11.59%
Decrease



2021 vs 2020

In the year of 2020, the total volume of sales was \$1.01M. When compared to the year of 2020, the total volume of sales has decreased by 11.59%.

12.40%
Decrease



2021 vs 2019

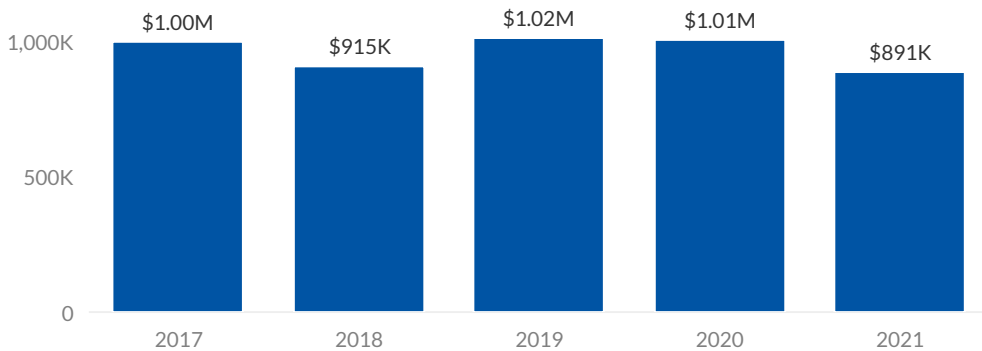
In the year of 2019, the total volume of sales was \$1.02M. When compared to the year of 2019, the total volume of sales has decreased by 12.40%.

2.56%
Decrease



2021 vs 2018

In the year of 2018, the total volume of sales was \$915K. When compared to the year of 2018, the total volume of sales has decreased by 2.56%.



Overview

The bar graph to the left provides an overview of 2021 for the last 4 years leading up to 2021. In the year of 2021, we have seen a total sales volume of \$891K for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all sold properties over the last 4 years as of 2021.

