



Nikhil Oberoi

nik@thinknik.ca

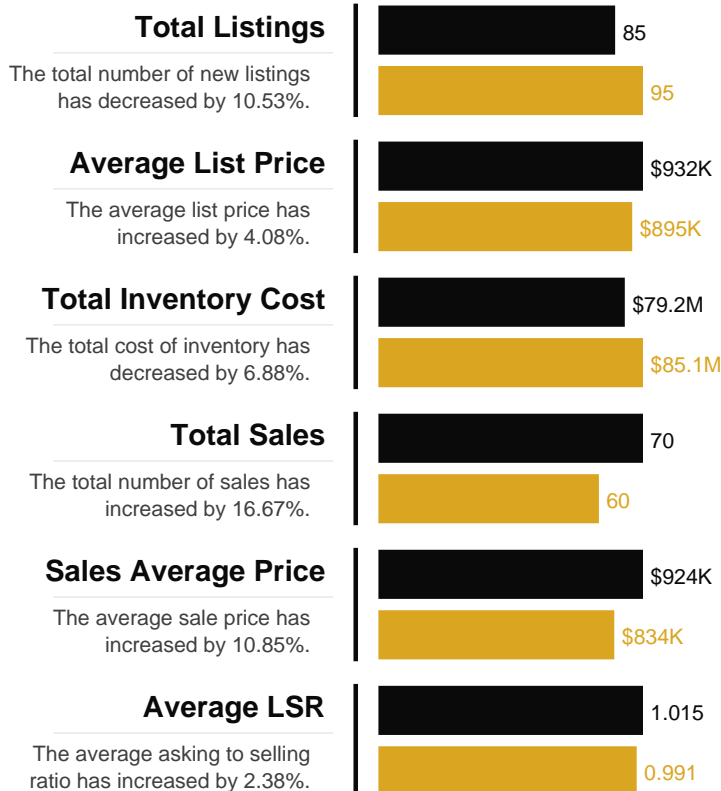
647-924-0848



## Comparison

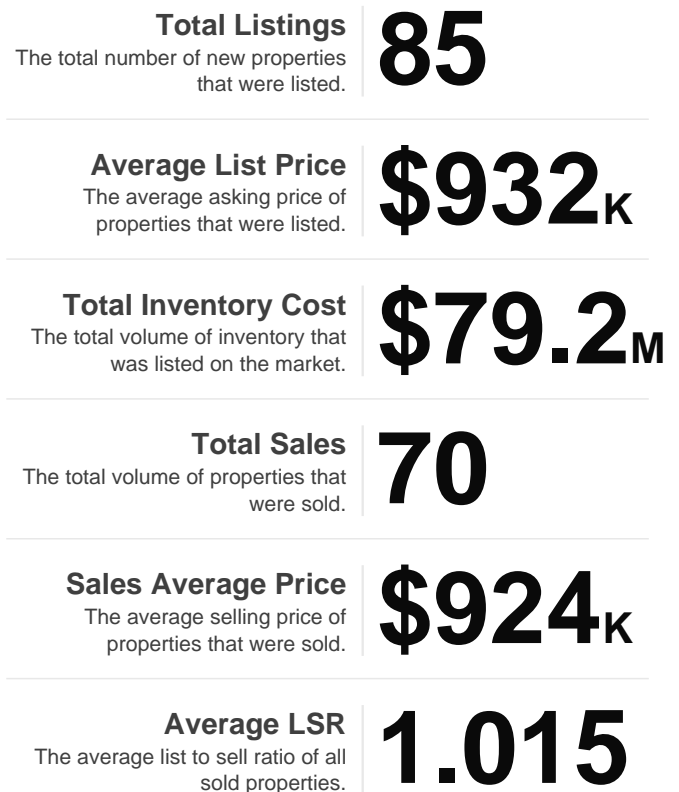
Below, we are comparing the year of 2020 to the year of 2019.

● 2020 ● 2019



## Overview

Below, we are looking at the six key metrics within the year of 2020. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.



## Average DOM

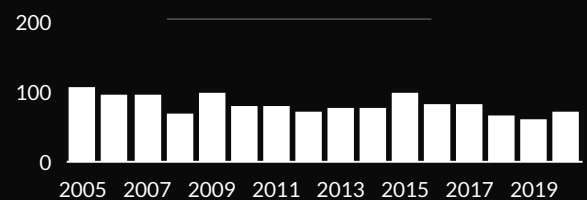
In the year of 2019, the average days on market was 22. In the year of 2020, the average days on market was 15. When compared to the year of 2019, the average days on market has decreased by 31.82%.

## Total Sales Volume

In the year of 2019, the total volume of sales was \$50.0M. In the year of 2020, the total volume of sales was \$64.7M. When compared to the year of 2019, the total volume of sales has increased by 29.33%.

## Total Sales | Quick Overview (See Page #5)

In the year of 2020, the total number of sales was 70.





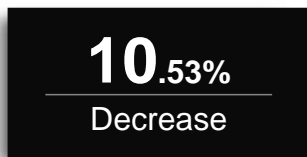
**Nikhil Oberoi**

nik@thinknik.ca  
647-924-0848



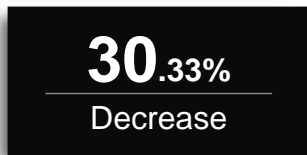
## Total Listings

In the year of 2020, the total number of new listings was 85. In the year of 2019, the total number of new listings was 95. When compared to the year of 2019, the total number of new listings has decreased by 10.53%.



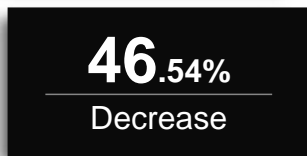
### 2020 vs 2019

In the year of 2019, the total number of new listings was 95. When compared to the year of 2019, the total number of new listings has decreased by 10.53%.



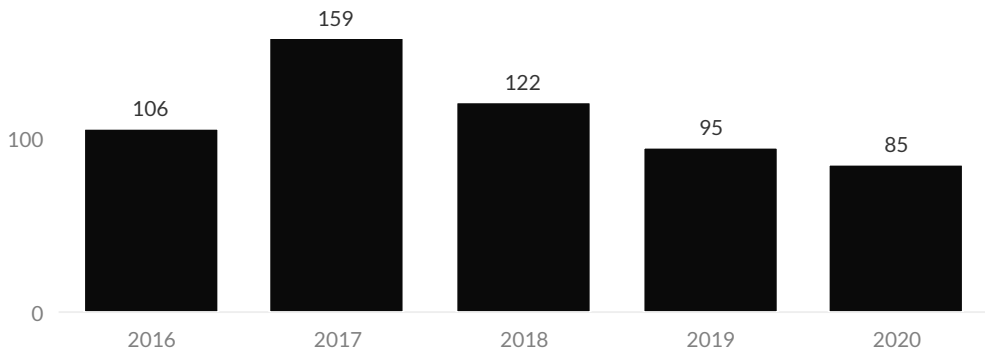
### 2020 vs 2018

In the year of 2018, the total number of new listings was 122. When compared to the year of 2018, the total number of new listings has decreased by 30.33%.



### 2020 vs 2017

In the year of 2017, the total number of new listings was 159. When compared to the year of 2017, the total number of new listings has decreased by 46.54%.

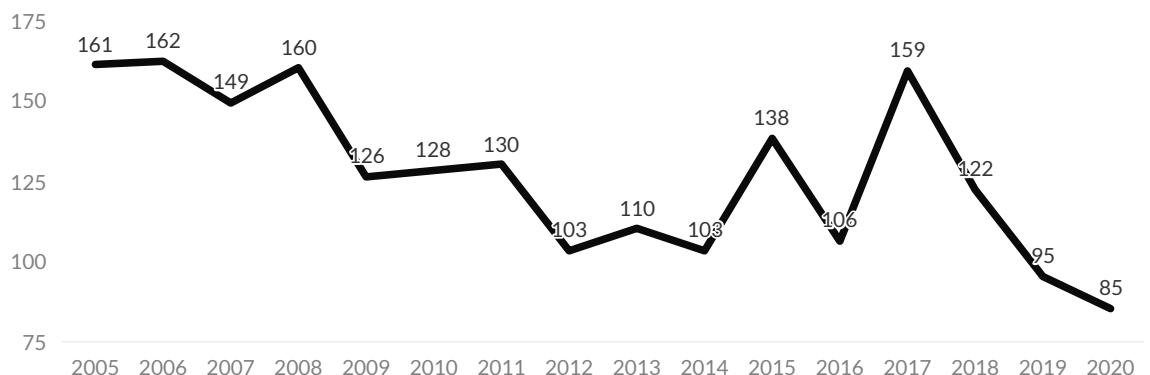


## Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen a total volume of 85 new properties that have been listed.

## Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been listed over the last 4 years as of the end of 2020.



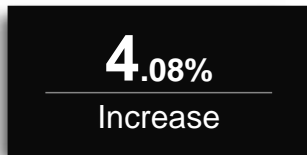


**Nikhil Oberoi**  
 nik@thinknik.ca  
 647-924-0848



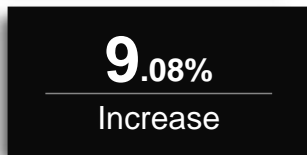
## Average List Price

In the year of 2020, the average list price was \$932K. In the year of 2019, the average list price was \$895K. When compared to the year of 2019, the average list price has increased by 4.08%.



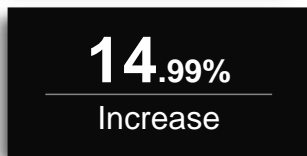
### 2020 vs 2019

In the year of 2019, the average list price was \$895K. When compared to the year of 2019, the average list price has increased by 4.08%.



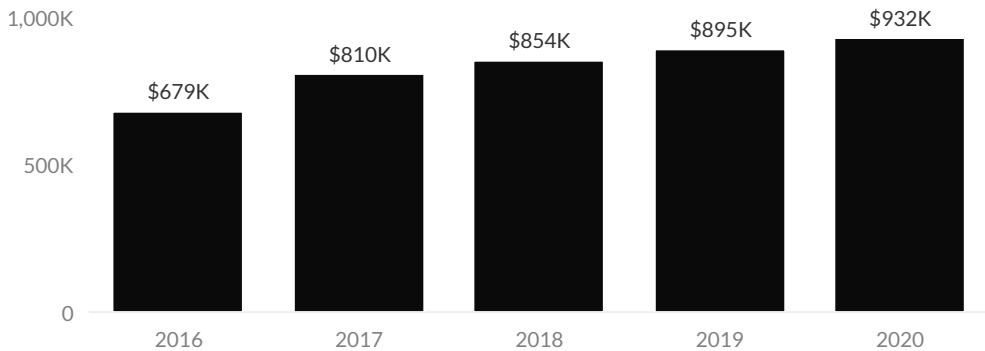
### 2020 vs 2018

In the year of 2018, the average list price was \$854K. When compared to the year of 2018, the average list price has increased by 9.08%.



### 2020 vs 2017

In the year of 2017, the average list price was \$810K. When compared to the year of 2017, the average list price has increased by 14.99%.

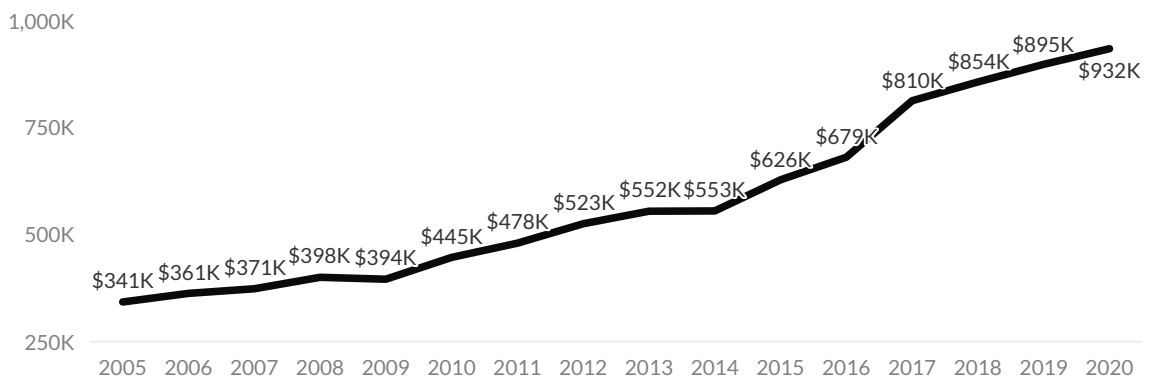


### Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen an average list price of \$932K for all new properties that have been listed.

### Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average list price of all properties listed over the last 4 years as of 2020.





**Nikhil Oberoi**

nik@thinknik.ca  
647-924-0848



## Total Inventory Cost

In the year of 2020, the total cost of inventory was \$79.2M. In the year of 2019, the total cost of inventory was \$85.1M. When compared to the year of 2019, the total cost of inventory has decreased by 6.88%.

**6.88%**  
Decrease



### 2020 vs 2019

In the year of 2019, the total cost of inventory was \$85.1M. When compared to the year of 2019, the total cost of inventory has decreased by 6.88%.

**24.00%**  
Decrease



### 2020 vs 2018

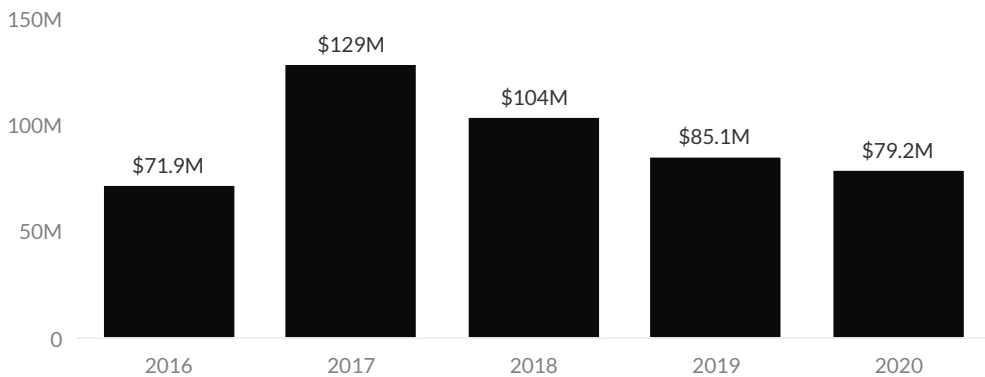
In the year of 2018, the total cost of inventory was \$104M. When compared to the year of 2018, the total cost of inventory has decreased by 24.00%.

**38.53%**  
Decrease



### 2020 vs 2017

In the year of 2017, the total cost of inventory was \$129M. When compared to the year of 2017, the total cost of inventory has decreased by 38.53%.

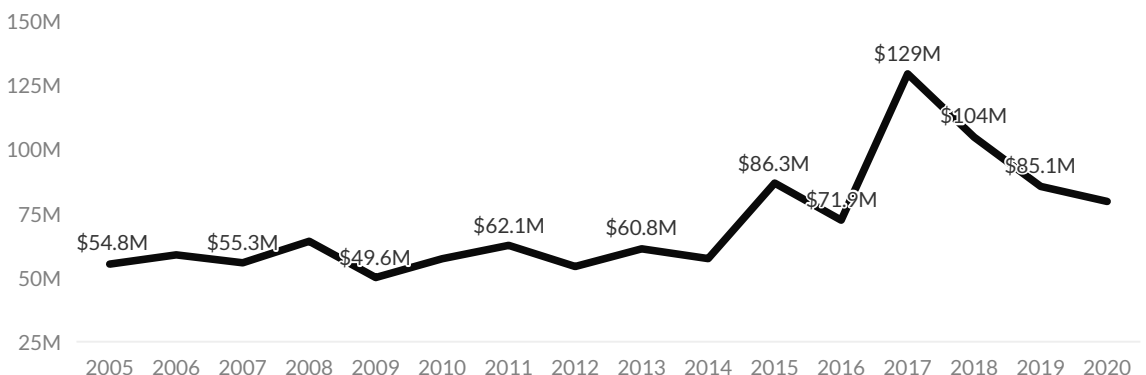


## Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen a total inventory volume of \$79.2M for all new properties that have been listed.

## Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all new inventory over the last 4 years as of 2020.





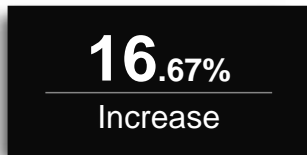
**Nikhil Oberoi**

nik@thinknik.ca  
647-924-0848



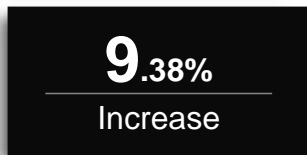
## Total Sales

In the year of 2020, the total number of sales was 70. In the year of 2019, the total number of sales was 60. When compared to the year of 2019, the total number of sales has increased by 16.67%.



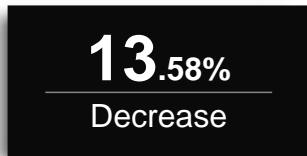
### 2020 vs 2019

In the year of 2019, the total number of sales was 60. When compared to the year of 2019, the total number of sales has increased by 16.67%.



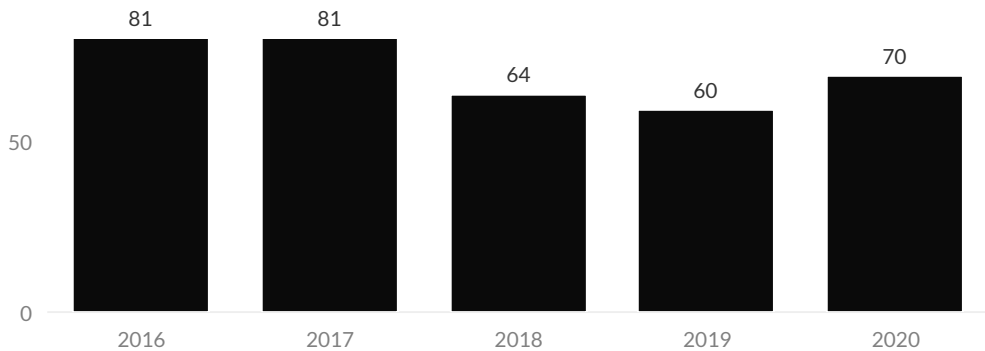
### 2020 vs 2018

In the year of 2018, the total number of sales was 64. When compared to the year of 2018, the total number of sales has increased by 9.38%.



### 2020 vs 2017

In the year of 2017, the total number of sales was 81. When compared to the year of 2017, the total number of sales has decreased by 13.58%.

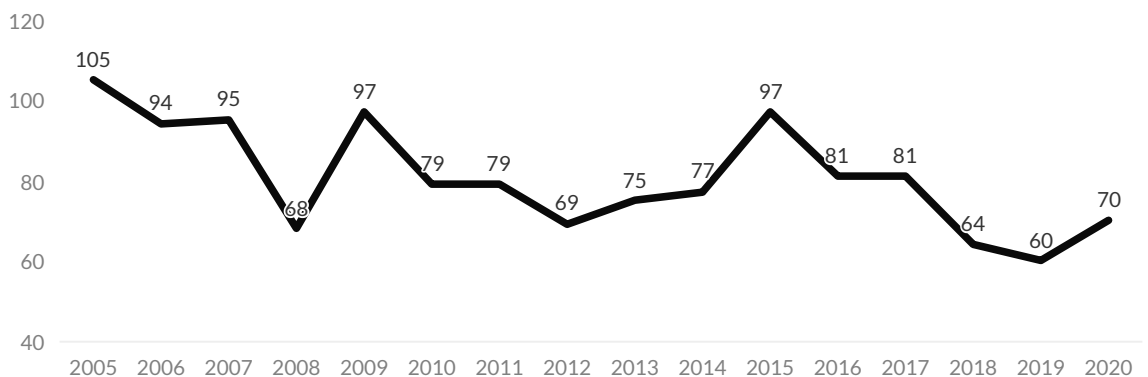


## Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen a total volume of 70 properties that have been sold.

## Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been sold over the last 4 years as of 2020.





**Nikhil Oberoi**

nik@thinknik.ca  
647-924-0848



## Sales Average Price

In the year of 2020, the average sale price was \$924K. In the year of 2019, the average sale price was \$834K. When compared to the year of 2019, the average sale price has increased by 10.85%.

**10.85%**  
Increase



### 2020 vs 2019

In the year of 2019, the average sale price was \$834K. When compared to the year of 2019, the average sale price has increased by 10.85%.

**15.77%**  
Increase



### 2020 vs 2018

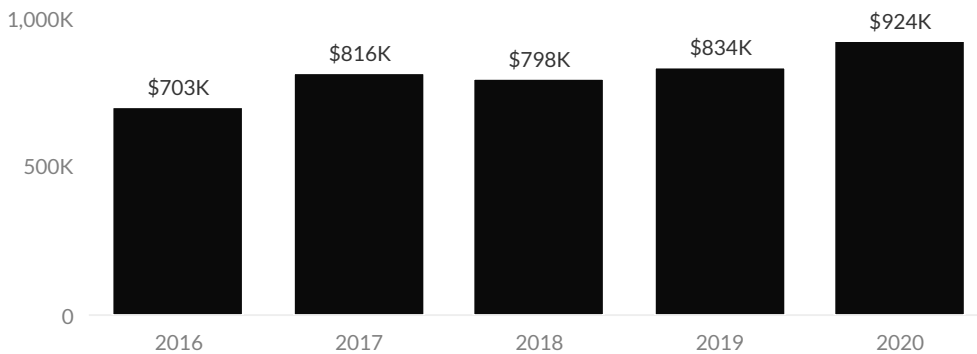
In the year of 2018, the average sale price was \$798K. When compared to the year of 2018, the average sale price has increased by 15.77%.

**13.30%**  
Increase



### 2020 vs 2017

In the year of 2017, the average sale price was \$816K. When compared to the year of 2017, the average sale price has increased by 13.30%.

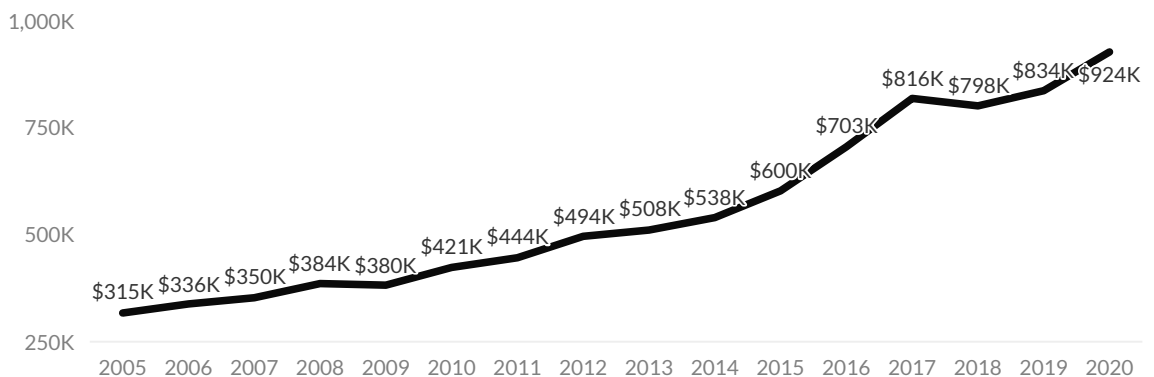


### Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen an average sale price of \$924K for all properties that have been sold.

### Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average sale price of all sold properties over the last 4 years as of 2020.



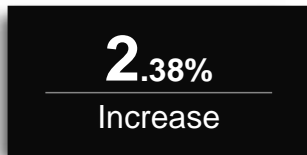


**Nikhil Oberoi**  
 nik@thinknik.ca  
 647-924-0848



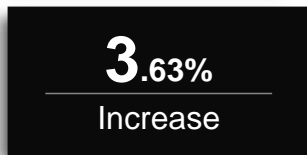
## Average List to Sell Ratio

In the year of 2020, the average asking to selling ratio was 1.015. In the year of 2019, the average asking to selling ratio was 0.991. When compared to the year of 2019, the average asking to selling ratio has increased by 2.38%.



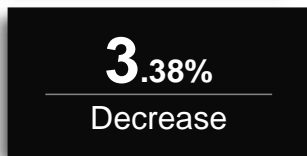
### 2020 vs 2019

In the year of 2019, the average asking to selling ratio was 0.991. When compared to the year of 2019, the average asking to selling ratio has increased by 2.38%.



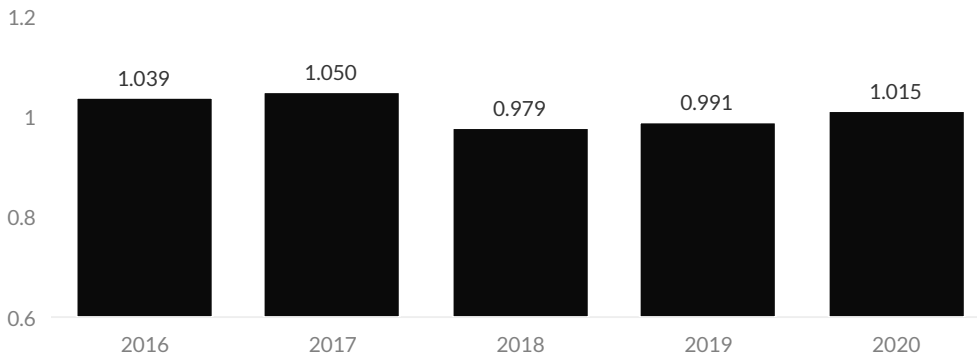
### 2020 vs 2018

In the year of 2018, the average asking to selling ratio was 0.979. When compared to the year of 2018, the average asking to selling ratio has increased by 3.63%.



### 2020 vs 2017

In the year of 2017, the average asking to selling ratio was 1.050. When compared to the year of 2017, the average asking to selling ratio has decreased by 3.38%.

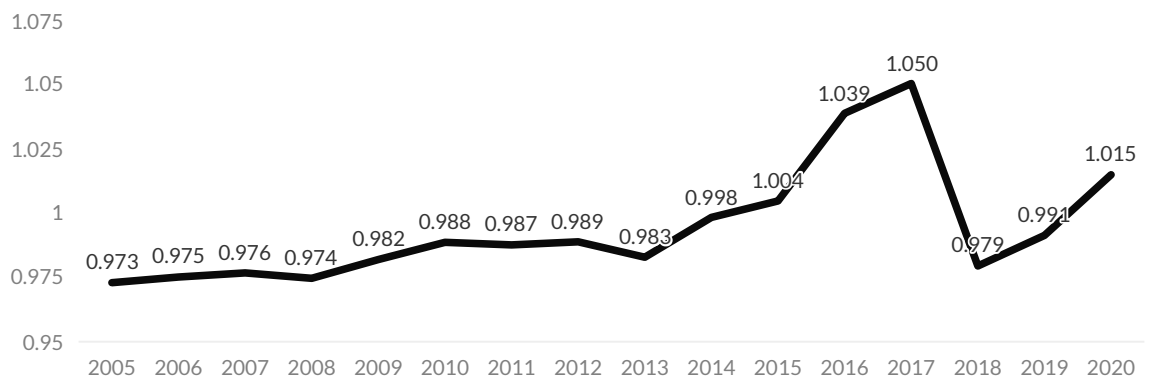


## Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen an average ask to sell price ratio of 1.015 for all properties that have been sold.

## Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 years as of 2020.





**Nikhil Oberoi**

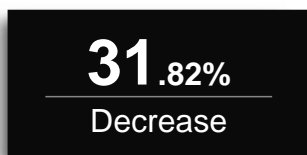
nik@thinknik.ca

647-924-0848



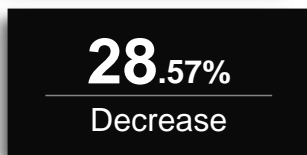
## Average Days on Market

In the year of 2020, the average days on market was 15. In the year of 2019, the average days on market was 22. When compared to the year of 2019, the average days on market has decreased by 31.82%.



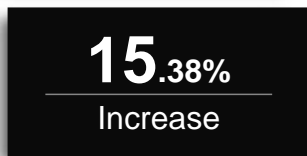
### 2020 vs 2019

In the year of 2019, the average days on market was 22. When compared to the year of 2019, the average days on market has decreased by 31.82%.



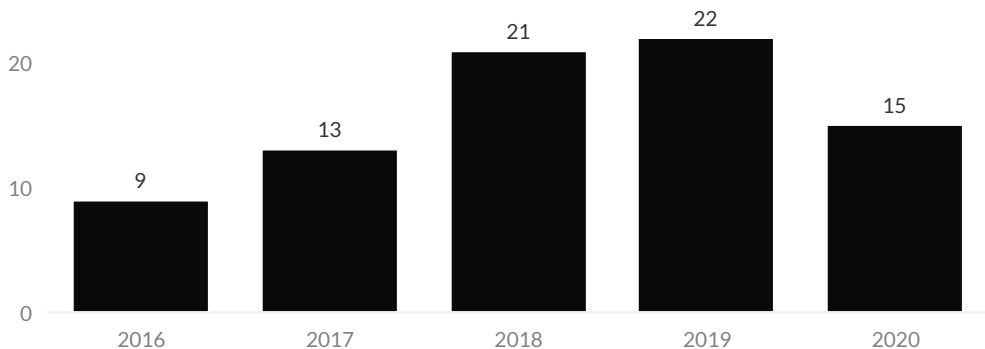
### 2020 vs 2018

In the year of 2018, the average days on market was 21. When compared to the year of 2018, the average days on market has decreased by 28.57%.



### 2020 vs 2017

In the year of 2017, the average days on market was 13. When compared to the year of 2017, the average days on market has increased by 15.38%.

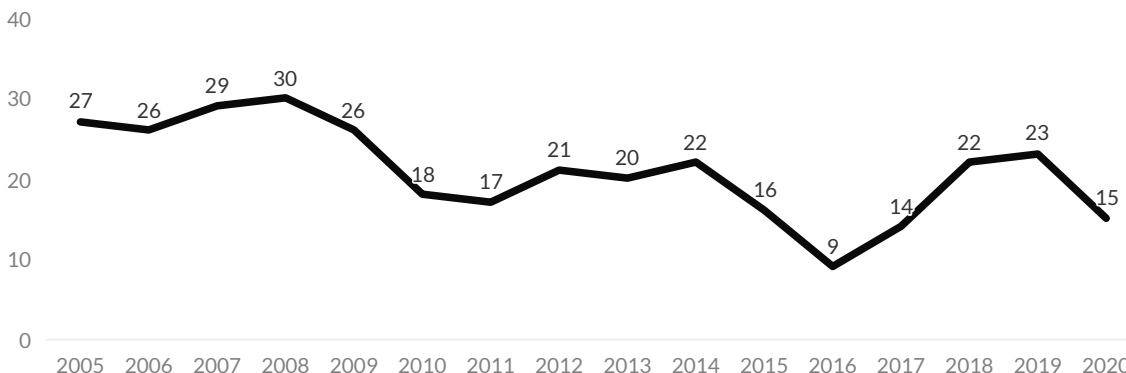


## Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen an average days on market of 15 for all properties that have been sold.

## Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average days on market of all sold properties over the last 4 years as of 2020.







**Nikhil Oberoi**

nik@thinknik.ca  
647-924-0848



## Total Sales Volume

In the year of 2020, the total volume of sales was \$64.7M. In the year of 2019, the total volume of sales was \$50.0M. When compared to the year of 2019, the total volume of sales has increased by 29.33%.

**29.33%**  
Increase



### 2020 vs 2019

In the year of 2019, the total volume of sales was \$50.0M. When compared to the year of 2019, the total volume of sales has increased by 29.33%.

**26.62%**  
Increase



### 2020 vs 2018

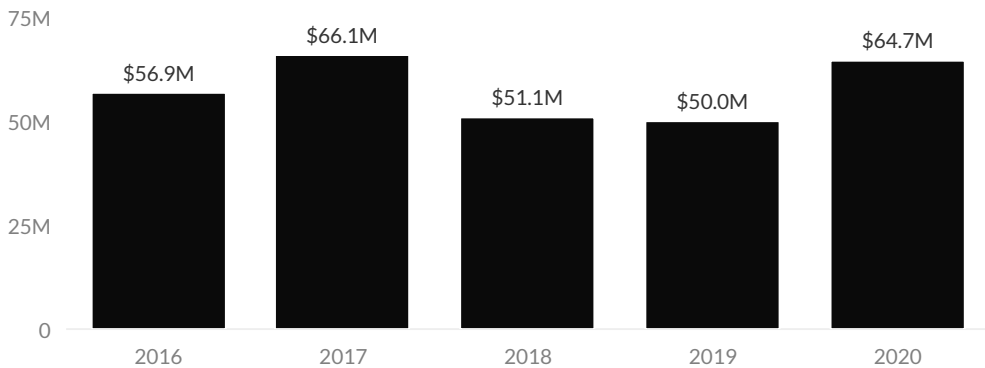
In the year of 2018, the total volume of sales was \$51.1M. When compared to the year of 2018, the total volume of sales has increased by 26.62%.

**2.08%**  
Decrease



### 2020 vs 2017

In the year of 2017, the total volume of sales was \$66.1M. When compared to the year of 2017, the total volume of sales has decreased by 2.08%.



## Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen a total sales volume of \$64.7M for all new properties that have been listed.

## Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all sold properties over the last 4 years as of 2020.

