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Comparison

Below, we are comparing the year of 2020 to the year of 2019.

● 2020 ● 2019

Total Listings

The total number of new listings has decreased by 8.82%.



Average List Price

The average list price has increased by 22.44%.



Total Inventory Cost

The total cost of inventory has increased by 11.64%.



Total Sales

The total number of sales has decreased by 14.87%.



Sales Average Price

The average sale price has increased by 14.15%.



Average LSR

The average asking to selling ratio has increased by 2.83%.



Overview

Below, we are looking at the six key metrics within the year of 2020. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.

Total Listings

The total number of new properties that were listed.

279

Average List Price

The average asking price of properties that were listed.

\$1.46M

Total Inventory Cost

The total volume of inventory that was listed on the market.

\$409M

Total Sales

The total volume of properties that were sold.

166

Sales Average Price

The average selling price of properties that were sold.

\$1.09M

Average LSR

The average list to sell ratio of all sold properties.

1.017

Average DOM

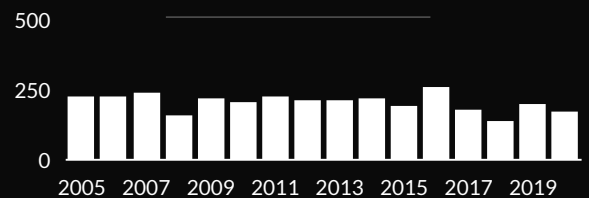
In the year of 2019, the average days on market was 17. In the year of 2020, the average days on market was 15. When compared to the year of 2019, the average days on market has decreased by 11.76%.

Total Sales Volume

In the year of 2019, the total volume of sales was \$186M. In the year of 2020, the total volume of sales was \$180M. When compared to the year of 2019, the total volume of sales has decreased by 2.83%.

Total Sales | Quick Overview (See Page #5)

In the year of 2020, the total number of sales was 166.





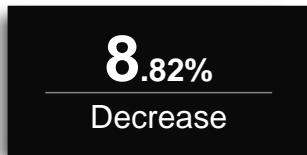
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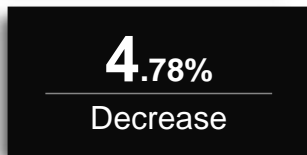
Total Listings

In the year of 2020, the total number of new listings was 279. In the year of 2019, the total number of new listings was 306. When compared to the year of 2019, the total number of new listings has decreased by 8.82%.



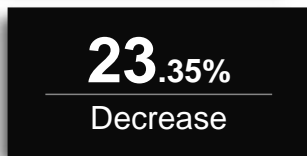
2020 vs 2019

In the year of 2019, the total number of new listings was 306. When compared to the year of 2019, the total number of new listings has decreased by 8.82%.



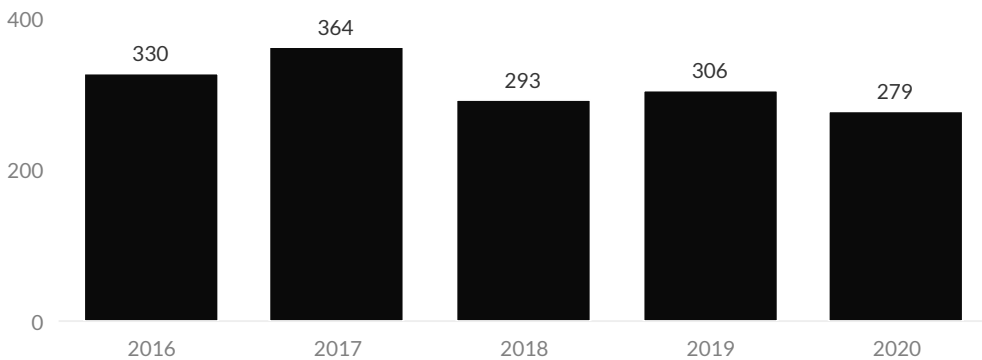
2020 vs 2018

In the year of 2018, the total number of new listings was 293. When compared to the year of 2018, the total number of new listings has decreased by 4.78%.



2020 vs 2017

In the year of 2017, the total number of new listings was 364. When compared to the year of 2017, the total number of new listings has decreased by 23.35%.

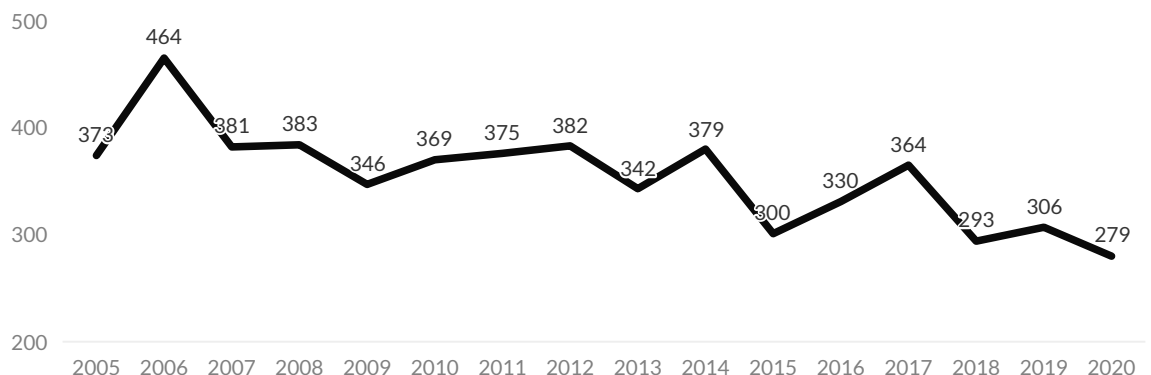


Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen a total volume of 279 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been listed over the last 4 years as of the end of 2020.





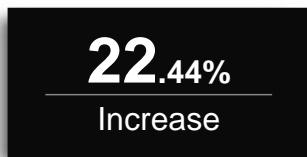
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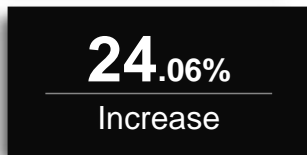
Average List Price

In the year of 2020, the average list price was \$1.46M. In the year of 2019, the average list price was \$1.20M. When compared to the year of 2019, the average list price has increased by 22.44%.



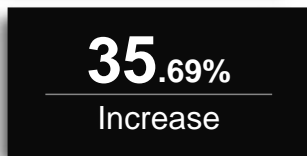
2020 vs 2019

In the year of 2019, the average list price was \$1.20M. When compared to the year of 2019, the average list price has increased by 22.44%.



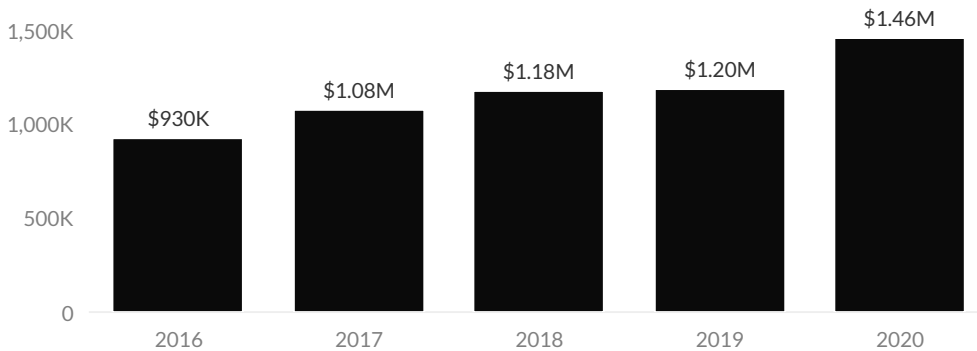
2020 vs 2018

In the year of 2018, the average list price was \$1.18M. When compared to the year of 2018, the average list price has increased by 24.06%.



2020 vs 2017

In the year of 2017, the average list price was \$1.08M. When compared to the year of 2017, the average list price has increased by 35.69%.

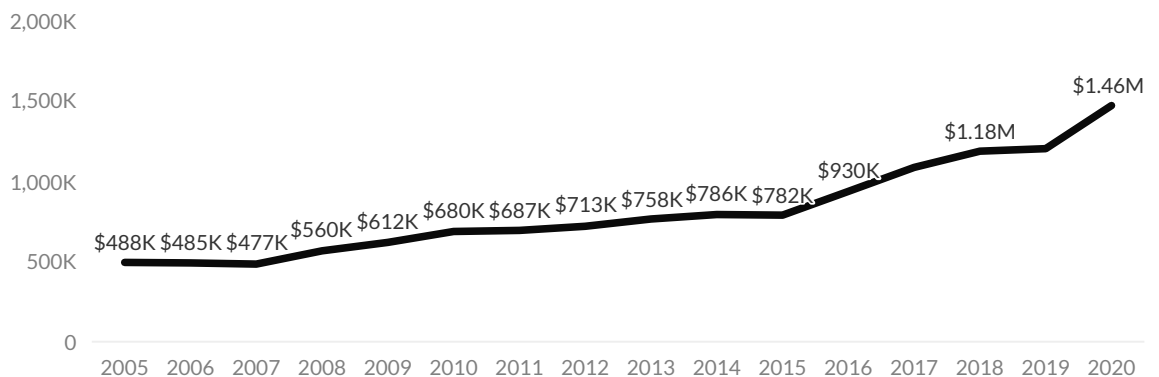


Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen an average list price of \$1.46M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average list price of all properties listed over the last 4 years as of 2020.





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Total Inventory Cost

In the year of 2020, the total cost of inventory was \$409M. In the year of 2019, the total cost of inventory was \$366M. When compared to the year of 2019, the total cost of inventory has increased by 11.64%.

11.64%
Increase



2020 vs 2019

In the year of 2019, the total cost of inventory was \$366M. When compared to the year of 2019, the total cost of inventory has increased by 11.64%.

18.14%
Increase



2020 vs 2018

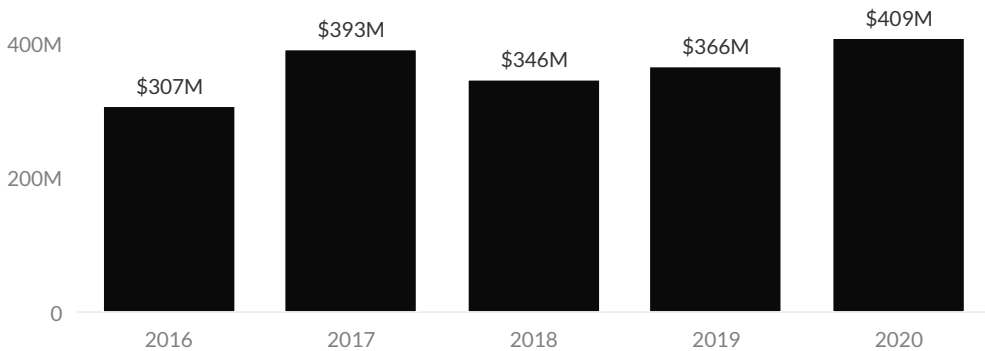
In the year of 2018, the total cost of inventory was \$346M. When compared to the year of 2018, the total cost of inventory has increased by 18.14%.

4.00%
Increase



2020 vs 2017

In the year of 2017, the total cost of inventory was \$393M. When compared to the year of 2017, the total cost of inventory has increased by 4.00%.

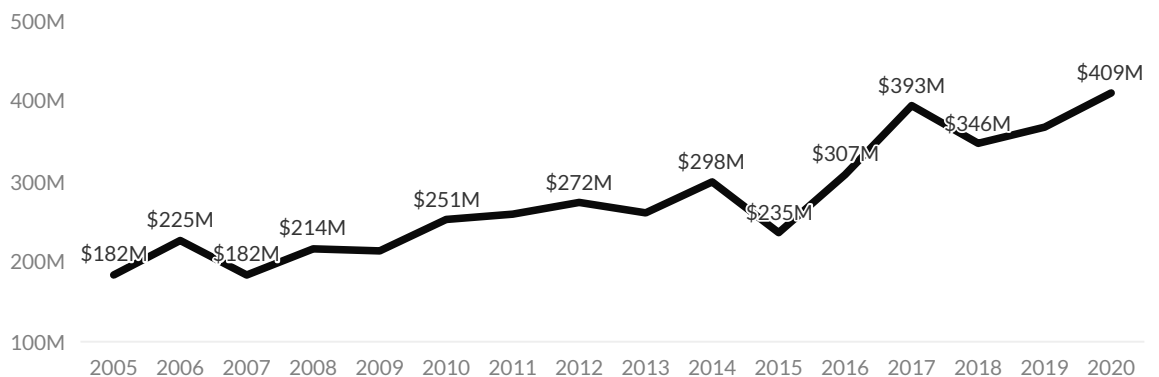


Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen a total inventory volume of \$409M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all new inventory over the last 4 years as of 2020.





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Total Sales

In the year of 2020, the total number of sales was 166. In the year of 2019, the total number of sales was 195. When compared to the year of 2019, the total number of sales has decreased by 14.87%.

14.87%
Decrease



2020 vs 2019

In the year of 2019, the total number of sales was 195. When compared to the year of 2019, the total number of sales has decreased by 14.87%.

24.81%
Increase



2020 vs 2018

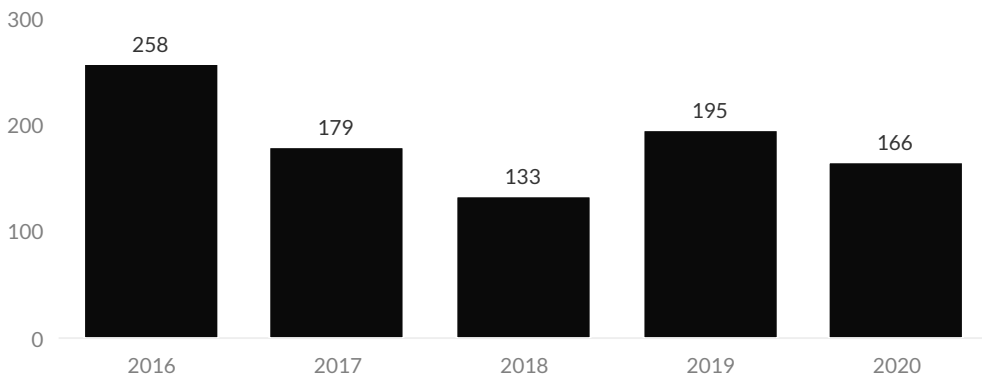
In the year of 2018, the total number of sales was 133. When compared to the year of 2018, the total number of sales has increased by 24.81%.

7.26%
Decrease



2020 vs 2017

In the year of 2017, the total number of sales was 179. When compared to the year of 2017, the total number of sales has decreased by 7.26%.

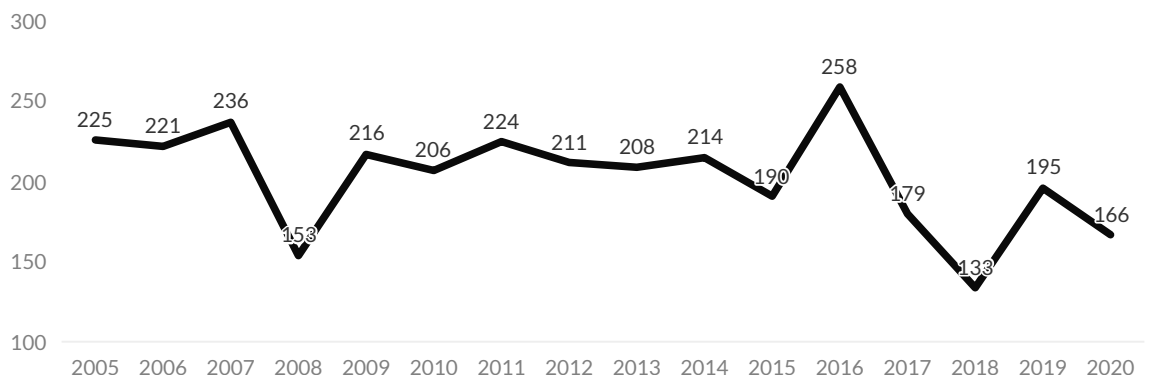


Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen a total volume of 166 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been sold over the last 4 years as of 2020.





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Sales Average Price

In the year of 2020, the average sale price was \$1.09M. In the year of 2019, the average sale price was \$952K. When compared to the year of 2019, the average sale price has increased by 14.15%.

14.15%
Increase



2020 vs 2019

In the year of 2019, the average sale price was \$952K. When compared to the year of 2019, the average sale price has increased by 14.15%.

13.19%
Increase



2020 vs 2018

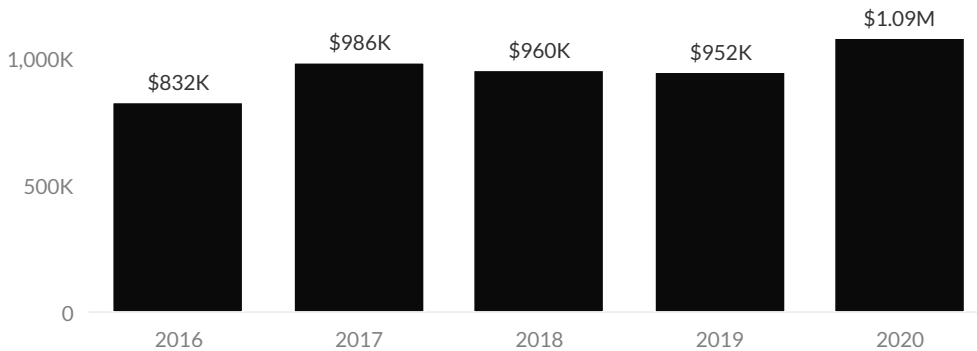
In the year of 2018, the average sale price was \$960K. When compared to the year of 2018, the average sale price has increased by 13.19%.

10.17%
Increase



2020 vs 2017

In the year of 2017, the average sale price was \$986K. When compared to the year of 2017, the average sale price has increased by 10.17%.

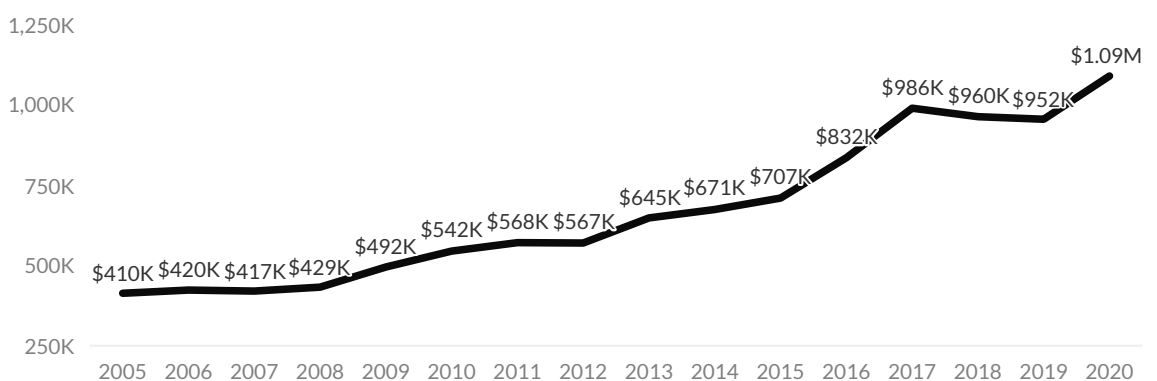


Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen an average sale price of \$1.09M for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average sale price of all sold properties over the last 4 years as of 2020.



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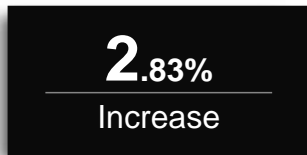
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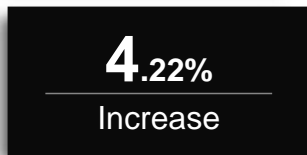
Average List to Sell Ratio

In the year of 2020, the average asking to selling ratio was 1.017. In the year of 2019, the average asking to selling ratio was 0.989. When compared to the year of 2019, the average asking to selling ratio has increased by 2.83%.



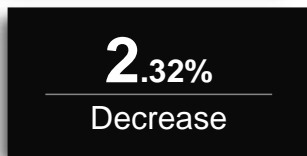
2020 vs 2019

In the year of 2019, the average asking to selling ratio was 0.989. When compared to the year of 2019, the average asking to selling ratio has increased by 2.83%.



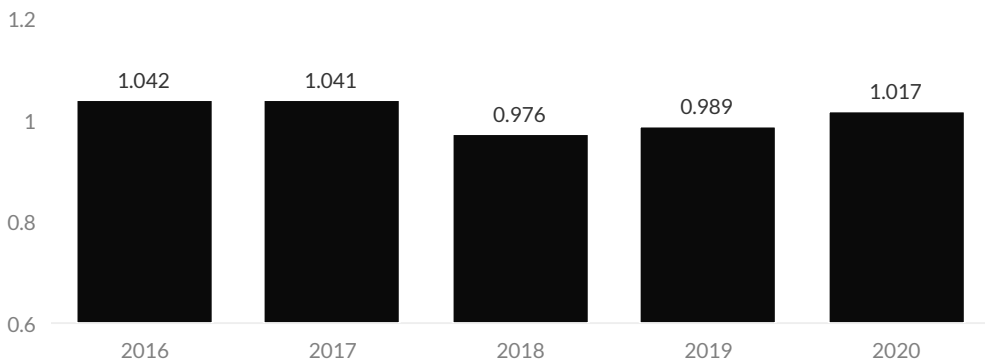
2020 vs 2018

In the year of 2018, the average asking to selling ratio was 0.976. When compared to the year of 2018, the average asking to selling ratio has increased by 4.22%.



2020 vs 2017

In the year of 2017, the average asking to selling ratio was 1.041. When compared to the year of 2017, the average asking to selling ratio has decreased by 2.32%.

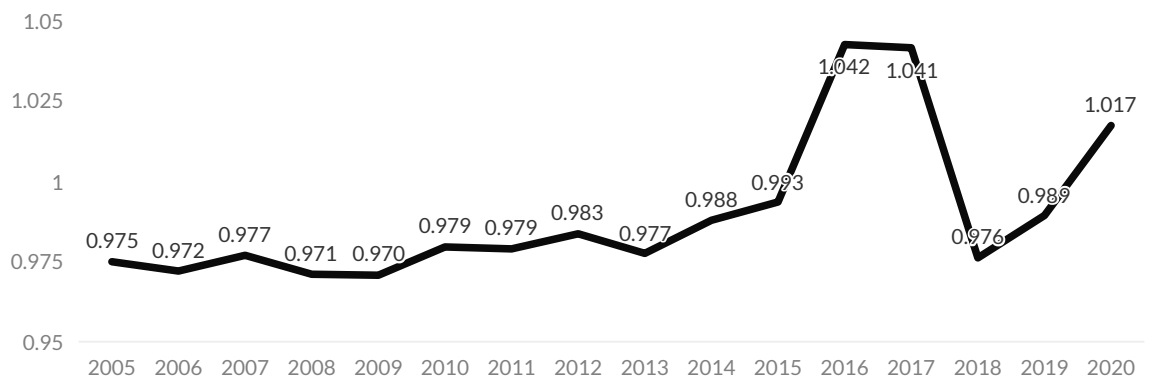


Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen an average ask to sell price ratio of 1.017 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 years as of 2020.





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Average Days on Market

In the year of 2020, the average days on market was 15. In the year of 2019, the average days on market was 17. When compared to the year of 2019, the average days on market has decreased by 11.76%.

11.76%
Decrease



2020 vs 2019

In the year of 2019, the average days on market was 17. When compared to the year of 2019, the average days on market has decreased by 11.76%.

42.31%
Decrease



2020 vs 2018

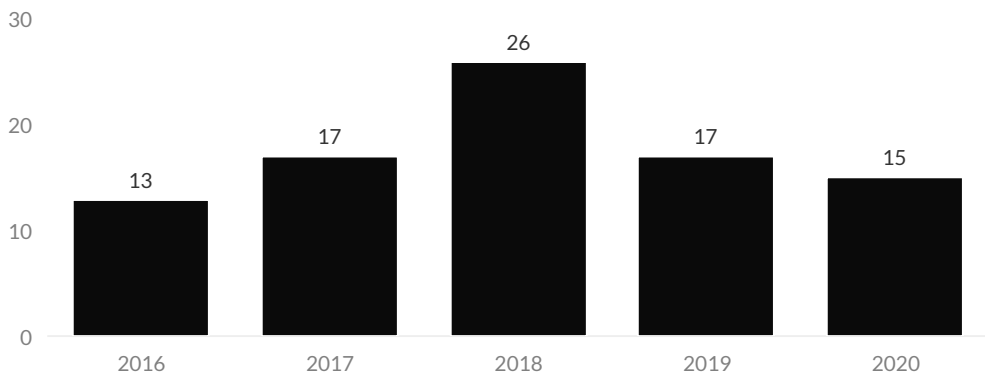
In the year of 2018, the average days on market was 26. When compared to the year of 2018, the average days on market has decreased by 42.31%.

11.76%
Decrease



2020 vs 2017

In the year of 2017, the average days on market was 17. When compared to the year of 2017, the average days on market has decreased by 11.76%.

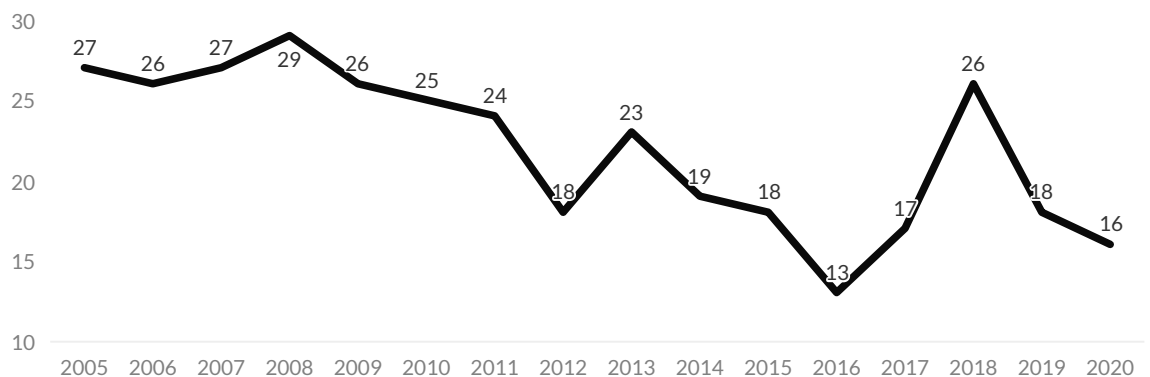


Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen an average days on market of 15 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average days on market of all sold properties over the last 4 years as of 2020.





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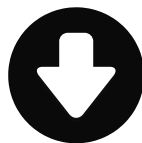
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Total Sales Volume

In the year of 2020, the total volume of sales was \$180M. In the year of 2019, the total volume of sales was \$186M. When compared to the year of 2019, the total volume of sales has decreased by 2.83%.

2.83%
Decrease



2020 vs 2019

In the year of 2019, the total volume of sales was \$186M. When compared to the year of 2019, the total volume of sales has decreased by 2.83%.

41.28%
Increase



2020 vs 2018

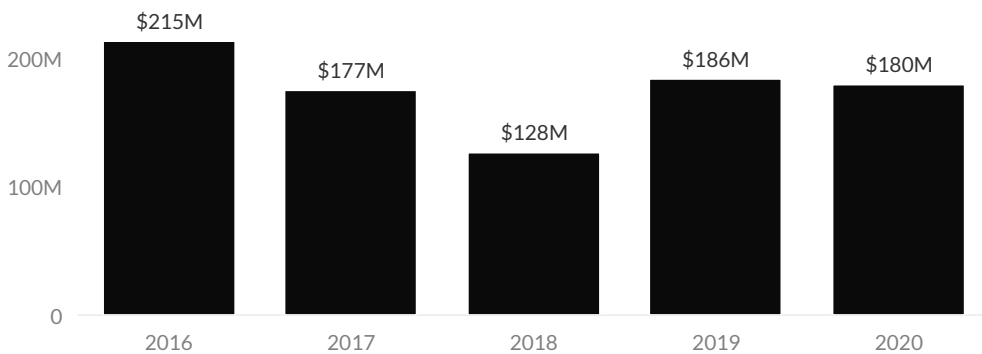
In the year of 2018, the total volume of sales was \$128M. When compared to the year of 2018, the total volume of sales has increased by 41.28%.

2.16%
Increase



2020 vs 2017

In the year of 2017, the total volume of sales was \$177M. When compared to the year of 2017, the total volume of sales has increased by 2.16%.



Overview

The bar graph to the left provides an overview of 2020 for the last 4 years leading up to 2020. In the year of 2020, we have seen a total sales volume of \$180M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all sold properties over the last 4 years as of 2020.

